

# Package ‘bayesm’

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**Type** Package

**Title** Bayesian Inference for Marketing/Micro-Econometrics

**Depends** R (>= 3.2.0)

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**License** GPL (>= 2)

**Imports** Rcpp (>= 0.12.0), utils, stats, graphics, grDevices

**LinkingTo** Rcpp, RcppArmadillo

**Suggests** knitr, rmarkdown

**VignetteBuilder** knitr

**Description** Covers many important models used in marketing and micro-econometrics applications. The package includes:  
Bayes Regression (univariate or multivariate dep var),  
Bayes Seemingly Unrelated Regression (SUR),  
Binary and Ordinal Probit,  
Multinomial Logit (MNL) and Multinomial Probit (MNP),  
Multivariate Probit,  
Negative Binomial (Poisson) Regression,  
Multivariate Mixtures of Normals (including clustering),  
Dirichlet Process Prior Density Estimation with normal base,  
Hierarchical Linear Models with normal prior and covariates,  
Hierarchical Linear Models with a mixture of normals prior and covariates,  
Hierarchical Multinomial Logits with a mixture of normals prior and covariates,  
Hierarchical Multinomial Logits with a Dirichlet Process prior and covariates,  
Hierarchical Negative Binomial Regression Models,  
Bayesian analysis of choice-based conjoint data,  
Bayesian treatment of linear instrumental variables models,  
Analysis of Multivariate Ordinal survey data with scale usage heterogeneity (as in Rossi et al, JASA (01)),  
Bayesian Analysis of Aggregate Random Coefficient Logit Models as in BLP (see

Jiang, Manchanda, Rossi 2009)  
 For further reference, consult our book, Bayesian Statistics and  
 Marketing by Rossi, Allenby and McCulloch (Wiley second edition 2024) and Bayesian Non-  
 and Semi-Parametric  
 Methods and Applications (Princeton U Press 2014).

**RoxygenNote** 6.0.1

**NeedsCompilation** yes

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## Description

A panel dataset from a conjoint experiment in which two partial profiles of credit cards were presented to 946 respondents from a regional bank wanting to offer credit cards to customers outside of its normal operating region. Each respondent was presented with between 13 and 17 paired comparisons. The bank and attribute levels are disguised to protect the proprietary interests of the cooperating firm.

## Usage

```
data(bank)
```

## Format

The bank object is a list containing two data frames. The first, `choiceAtt`, provides choice attributes for the partial credit card profiles. The second, `demo`, provides demographic information on the respondents.

## Details

In the `choiceAtt` data frame:

...\$id	respondent id
...\$choice	profile chosen
...\$Med_FInt	medium fixed interest rate
...\$Low_FInt	low fixed interest rate
...\$Med_VInt	variable interest rate
...\$Rewrd_2	reward level 2
...\$Rewrd_3	reward level 3
...\$Rewrd_4	reward level 4
...\$Med_Fee	medium annual fee level
...\$Low_Fee	low annual fee level
...\$Bank_B	bank offering the credit card
...\$Out_State	location of the bank offering the credit card
...\$Med_Rebate	medium rebate level
...\$High_Rebate	high rebate level
...\$High_CredLine	high credit line level
...\$Long_Grace	grace period

The profiles are coded as the difference in attribute levels. Thus, that a "-1" means the profile coded as a choice of "0" has the attribute. A value of 0 means that the attribute was not present in the comparison.

In the `demo` data frame:

...\$id	respondent id
...\$age	respondent age in years
...\$income	respondent income category
...\$gender	female=1

## Source

Allenby, Gregg and James Ginter (1995), "Using Extremes to Design Products and Segment Markets," *Journal of Marketing Research*, 392–403.

## References

Appendix A, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

## Examples

```

data(bank)
cat(" table of Binary Dep Var", fill=TRUE)
print(table(bank$choiceAtt[,2]))
cat(" table of Attribute Variables", fill=TRUE)
mat = apply(as.matrix(bank$choiceAtt[,3:16]), 2, table)
print(mat)
cat(" means of Demographic Variables", fill=TRUE)
mat=apply(as.matrix(bank$demo[,2:3]), 2, mean)
print(mat)

## example of processing for use with rhierBinLogit
if(0) {

  choiceAtt = bank$choiceAtt
  Z = bank$demo

  ## center demo data so that mean of random-effects
  ## distribution can be interpreted as the average respondent
  Z[,1] = rep(1,nrow(Z))
  Z[,2] = Z[,2] - mean(Z[,2])
  Z[,3] = Z[,3] - mean(Z[,3])
  Z[,4] = Z[,4] - mean(Z[,4])
  Z = as.matrix(Z)

  hh = levels(factor(choiceAtt$id))
  nhh = length(hh)
  lgtdata = NULL
  for (i in 1:nhh) {
    y = choiceAtt[choiceAtt[,1]==hh[i], 2]
    nobs = length(y)
    X = as.matrix(choiceAtt[choiceAtt[,1]==hh[i], c(3:16)])
    lgtdata[[i]] = list(y=y, X=X)
  }
  cat("Finished Reading data", fill=TRUE)

  Data = list(lgtdata=lgtdata, Z=Z)
  Mcmc = list(R=10000, sbeta=0.2, keep=20)

  set.seed(66)
  out = rhierBinLogit(Data=Data, Mcmc=Mcmc)

  begin = 5000/20

```

```

summary(out$Deltadraw, burnin=begin)
summary(out$Vbetadraw, burnin=begin)

## plotting examples
if(0){

  ## plot grand means of random effects distribution (first row of Delta)
  index = 4*c(0:13)+1
  matplot(out$Deltadraw[,index], type="l", xlab="Iterations/20", ylab="",
          main="Average Respondent Part-Worths")

  ## plot hierarchical coefs
  plot(out$betadraw)

  ## plot log-likelihood
  plot(out$llike, type="l", xlab="Iterations/20", ylab="",
        main="Log Likelihood")
}
}

```

---

breg	<i>Posterior Draws from a Univariate Regression with Unit Error Variance</i>
------	--

---

### Description

breg makes one draw from the posterior of a univariate regression (scalar dependent variable) given the error variance = 1.0. A natural conjugate (normal) prior is used.

### Usage

```
breg(y, X, betabar, A)
```

### Arguments

y	<i>nx1</i> vector of values of dep variable
X	<i>nxk</i> design matrix
betabar	<i>kx1</i> vector for the prior mean of the regression coefficients
A	<i>kxk</i> prior precision matrix

### Details

model:  $y = X'\beta + e$  with  $e \sim N(0, 1)$ .  
 prior:  $\beta \sim N(\text{betabar}, A^{-1})$ .

### Value

*kx1* vector containing a draw from the posterior distribution

**Warning**

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type. In particular,  $X$  must be a matrix. If you have a vector for  $X$ , coerce it into a matrix with one column.

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**Examples**

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=1000} else {R=10}

## simulate data
set.seed(66)
n = 100
X = cbind(rep(1,n), runif(n)); beta = c(1,2)
y = X %*% beta + rnorm(n)

## set prior
betabar = c(0,0)
A = diag(c(0.05, 0.05))

## make draws from posterior
betadraw = matrix(double(R*2), ncol = 2)
for (rep in 1:R) {betadraw[rep,] = breg(y,X,betabar,A)}

## summarize draws
mat = apply(betadraw, 2, quantile, probs=c(0.01, 0.05, 0.50, 0.95, 0.99))
mat = rbind(beta,mat); rownames(mat)[1] = "beta"
print(mat)
```

---

camera

*Conjoint Survey Data for Digital Cameras*

---

**Description**

Panel dataset from a conjoint survey for digital cameras with 332 respondents. Data exclude respondents that always answered none, always picked the same brand, always selected the highest priced offering, or who appeared to be answering randomly.

**Usage**

```
data(camera)
```

**Format**

A list of lists. Each inner list corresponds to one survey respondent and contains a numeric vector ( $y$ ) of choice indicators and a numeric matrix ( $X$ ) of covariates. Each respondent participated in 16 choice scenarios each including 4 camera options (and an outside option) for a total of 80 rows per respondent.

**Details**

The covariates included in each  $X$  matrix are:

... \$canon	an indicator for brand Canon
... \$sony	an indicator for brand Sony
... \$nikon	an indicator for brand Nikon
... \$panasonic	an indicator for brand Panasonic
... \$pixels	an indicator for a higher pixel count
... \$zoom	an indicator for a higher level of zoom
... \$video	an indicator for the ability to capture video
... \$swivel	an indicator for a swivel video display
... \$wifi	an indicator for wifi capability
... \$price	in hundreds of U.S. dollars

**Source**

Allenby, Greg, Jeff Brazell, John Howell, and Peter Rossi (2014), "Economic Valuation of Product Features," *Quantitative Marketing and Economics* 12, 421–456.

Allenby, Greg, Jeff Brazell, John Howell, and Peter Rossi (2014), "Valuation of Patented Product Features," *Journal of Law and Economics* 57, 629–663.

**References**

For analysis of a similar dataset, see Case Study 4, *Bayesian Statistics and Marketing* Rossi, Allenby, and McCulloch.

---

cgetC

---

*Obtain A List of Cut-offs for Scale Usage Problems*


---

**Description**

cgetC obtains a list of censoring points, or cut-offs, used in the ordinal multivariate probit model of Rossi et al (2001). This approach uses a quadratic parameterization of the cut-offs. The model is useful for modeling correlated ordinal data on a scale from 1 to  $k$  with different scale usage patterns.

**Usage**

cgetC(e, k)

**Arguments**

e                   quadratic parameter ( $0 < e < 1$ )  
 k                   items are on a scale from  $1, \dots, k$

**Value**

A vector of  $k + 1$  cut-offs.

**Warning**

This is a utility function which implements **no** error-checking.

**Author(s)**

Rob McCulloch and Peter Rossi, Anderson School, UCLA. <perossichi@gmail.com>.

**References**

Rossi et al (2001), "Overcoming Scale Usage Heterogeneity," *JASA* 96, 20–31.

**See Also**

[rscaleUsage](#)

**Examples**

```
cgetC(0.1, 10)
```

---

 cheese

*Sliced Cheese Data*


---

**Description**

Panel data with sales volume for a package of Borden Sliced Cheese as well as a measure of display activity and price. Weekly data aggregated to the "key" account or retailer/market level.

**Usage**

```
data(cheese)
```

**Format**

A data frame with 5555 observations on the following 4 variables:

... \$RETAILER	a list of 88 retailers
... \$VOLUME	unit sales
... \$DISP	percent ACV on display (a measure of advertising display activity)
... \$PRICE	in U.S. dollars

**Source**

Boatwright, Peter, Robert McCulloch, and Peter Rossi (1999), "Account-Level Modeling for Trade Promotion," *Journal of the American Statistical Association* 94, 1063–1073.

**References**

Chapter 3, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**Examples**

```

data(cheese)
cat(" Quantiles of the Variables ",fill=TRUE)
mat = apply(as.matrix(cheese[,2:4]), 2, quantile)
print(mat)

## example of processing for use with rhierLinearModel
if(0) {
  retailer = levels(cheese$RETAILER)
  nreg = length(retailer)
  nvar = 3
  regdata = NULL
  for (reg in 1:nreg) {
    y = log(cheese$VOLUME[cheese$RETAILER==retailer[reg]])
    iota = c(rep(1,length(y)))
    X = cbind(iota, cheese$DISP[cheese$RETAILER==retailer[reg]],
              log(cheese$PRICE[cheese$RETAILER==retailer[reg]]))
    regdata[[reg]] = list(y=y, X=X)
  }
  Z = matrix(c(rep(1,nreg)), ncol=1)
  nz = ncol(Z)

  ## run each individual regression and store results
  lscoef = matrix(double(nreg*nvar), ncol=nvar)
  for (reg in 1:nreg) {
    coef = lsfit(regdata[[reg]]$X, regdata[[reg]]$y, intercept=FALSE)$coef
    if (var(regdata[[reg]]$X[,2])==0) {
      lscoef[reg,1]=coef[1]
      lscoef[reg,3]=coef[2]
    }
    else {lscoef[reg,]=coef}
  }

  R = 2000
  Data = list(regdata=regdata, Z=Z)
  Mcmc = list(R=R, keep=1)

  set.seed(66)
  out = rhierLinearModel(Data=Data, Mcmc=Mcmc)

  cat("Summary of Delta Draws", fill=TRUE)

```

```

summary(out$Deltadraw)
cat("Summary of Vbeta Draws", fill=TRUE)
summary(out$Vbetadraw)

# plot hier coefs
if(0) {plot(out$betadraw)}
}

```

---

clusterMix

*Cluster Observations Based on Indicator MCMC Draws*


---

### Description

clusterMix uses MCMC draws of indicator variables from a normal component mixture model to cluster observations based on a similarity matrix.

### Usage

```
clusterMix(zdraw, cutoff=0.9, SILENT=FALSE, nprint=BayesmConstant.nprint)
```

### Arguments

zdraw	<i>Rxnobs</i> array of draws of indicators
cutoff	cutoff probability for similarity (def: 0.9)
SILENT	logical flag for silent operation (def: FALSE)
nprint	print every nprint'th draw (def: 100)

### Details

Define a similarity matrix, *Sim* with  $Sim[i, j]=1$  if observations *i* and *j* are in same component. Compute the posterior mean of *Sim* over indicator draws.

Clustering is achieved by two means:

Method A: Find the indicator draw whose similarity matrix minimizes  $loss(E[Sim] - Sim(z))$ , where loss is absolute deviation.

Method B: Define a Similarity matrix by setting any element of  $E[Sim] = 1$  if  $E[Sim] > cutoff$ . Compute the clustering scheme associated with this "windsorized" Similarity matrix.

### Value

A list containing:

clustera:	indicator function for clustering based on method A above
clusterb:	indicator function for clustering based on method B above

### Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch Chapter 3.

**See Also**

[rnmixGibbs](#)

**Examples**

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {

  ## simulate data from mixture of normals
  n = 500
  pvec = c(.5,.5)
  mu1 = c(2,2)
  mu2 = c(-2,-2)
  Sigma1 = matrix(c(1,0.5,0.5,1), ncol=2)
  Sigma2 = matrix(c(1,0.5,0.5,1), ncol=2)
  comps = NULL
  comps[[1]] = list(mu1, backsolve(chol(Sigma1),diag(2)))
  comps[[2]] = list(mu2, backsolve(chol(Sigma2),diag(2)))
  dm = rmixture(n, pvec, comps)

  ## run MCMC on normal mixture
  Data = list(y=dm$x)
  ncomp = 2
  Prior = list(ncomp=ncomp, a=c(rep(100,ncomp)))
  R = 2000
  Mcmc = list(R=R, keep=1)
  out = rnmixGibbs(Data=Data, Prior=Prior, Mcmc=Mcmc)

  ## find clusters
  begin = 500
  end = R
  outclusterMix = clusterMix(out$nmix$zdraw[begin:end,])

  ## check on clustering versus "truth"
  ## note: there could be switched labels
  table(outclusterMix$clustera, dm$z)
  table(outclusterMix$clusterb, dm$z)
}
```

---

condMom	<i>Computes Conditional Mean/Var of One Element of MVN given All Others</i>
---------	---

---

### Description

condMom compute moments of conditional distribution of the  $i$ th element of a multivariate normal given all others.

### Usage

```
condMom(x, mu, sigi, i)
```

### Arguments

x	vector of values to condition on; $i$ th element not used
mu	mean vector with $\text{length}(x) = n$
sigi	inverse of covariance matrix; dimension $n \times n$
i	conditional distribution of $i$ th element

### Details

$x \sim MVN(\mu, \text{sigi}^{-1})$ .

condMom computes moments of  $x_i$  given  $x_{-i}$ .

### Value

A list containing:

cmean	conditional mean
cvar	conditional variance

### Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

### Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

### References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**Examples**

```
sig = matrix(c(1, 0.5, 0.5, 0.5, 1, 0.5, 0.5, 0.5, 1), ncol=3)
sigi = chol2inv(chol(sig))
mu = c(1,2,3)
x = c(1,1,1)

condMom(x, mu, sigi, 2)
```

---

createX

---

*Create X Matrix for Use in Multinomial Logit and Probit Routines*


---

**Description**

createX makes up an X matrix in the form expected by Multinomial Logit ([rmnlIndepMetrop](#) and [rhierMnlRwMixture](#)) and Probit ([rmnpGibbs](#) and [rmvpGibbs](#)) routines. Requires an array of alternative-specific variables and/or an array of "demographics" (or variables constant across alternatives) which may vary across choice occasions.

**Usage**

```
createX(p, na, nd, Xa, Xd, INT = TRUE, DIFF = FALSE, base=p)
```

**Arguments**

p	integer number of choice alternatives
na	integer number of alternative-specific vars in Xa
nd	integer number of non-alternative specific vars
Xa	$n \times p * na$ matrix of alternative-specific vars
Xd	$n \times nd$ matrix of non-alternative specific vars
INT	logical flag for inclusion of intercepts
DIFF	logical flag for differencing wrt to base alternative
base	integer index of base choice alternative

Note: na, nd, Xa, Xd can be NULL to indicate lack of Xa or Xd variables.

**Value**

X matrix of dimension  $n * (p - DIFF)x[(INT + nd) * (p - 1) + na]$ .

**Note**

[rmnpGibbs](#) assumes that the base alternative is the default.

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**

[rmnlIndepMetrop](#), [rmnpGibbs](#)

**Examples**

```
na=2; nd=1; p=3
vec = c(1, 1.5, 0.5, 2, 3, 1, 3, 4.5, 1.5)
Xa = matrix(vec, byrow=TRUE, ncol=3)
Xa = cbind(Xa,-Xa)
Xd = matrix(c(-1,-2,-3), ncol=1)
createX(p=p, na=na, nd=nd, Xa=Xa, Xd=Xd)
createX(p=p, na=na, nd=nd, Xa=Xa, Xd=Xd, base=1)
createX(p=p, na=na, nd=nd, Xa=Xa, Xd=Xd, DIFF=TRUE)
createX(p=p, na=na, nd=nd, Xa=Xa, Xd=Xd, DIFF=TRUE, base=2)
createX(p=p, na=na, nd=NULL, Xa=Xa, Xd=NULL)
createX(p=p, na=NULL, nd=nd, Xa=NULL, Xd=Xd)
```

---

customerSat

*Customer Satisfaction Data*

---

**Description**

Responses to a satisfaction survey for a Yellow Pages advertising product. All responses are on a 10 point scale from 1 to 10 (1 is "Poor" and 10 is "Excellent").

**Usage**

```
data(customerSat)
```

**Format**

A data frame with 1811 observations on the following 10 variables:

... \$q1	Overall Satisfaction
... \$q2	Setting Competitive Prices
... \$q3	Holding Price Increase to a Minimum
... \$q4	Appropriate Pricing given Volume
... \$q5	Demonstrating Effectiveness of Purchase
... \$q6	Reach a Large Number of Customers
... \$q7	Reach of Advertising
... \$q8	Long-term Exposure
... \$q9	Distribution
... \$q10	Distribution to Right Geographic Areas

**Source**

Rossi, Peter, Zvi Gilula, and Greg Allenby (2001), "Overcoming Scale Usage Heterogeneity," *Journal of the American Statistical Association* 96, 20–31.

**References**

Case Study 3, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**Examples**

```
data(customerSat)
apply(as.matrix(customerSat),2,table)
## see also examples for 'rscaleUsage'
```

---

detailing

*Physician Detailing Data*

---

**Description**

Monthly data on physician detailing (sales calls). 23 months of data for each of 1000 physicians; includes physician covariates.

**Usage**

```
data(detailing)
```

**Format**

The detailing object is a list containing two data frames, counts and demo.

**Details**

In the counts data frame:

...\$id	identifies the physician
...\$scrips	the number of new prescriptions ordered by the physician for the drug detailed
...\$detailing	the number of sales called made to each physician per month
...\$lagged_scrips	scrips value for prior month

In the demo data frame:

...\$\$id	identifies the physician
...\$generalphys	dummy for if doctor is a "general practitioner"
...\$specialist	dummy for if the physician is a specialist in the therapeutic class for which the drug is intended
...\$mean_samples	the mean number of free drug samples given the doctor over the sample period

**Source**

Manchanda, Puneet, Pradeep Chintagunta, and Peter Rossi (2004), "Response Modeling with Non-Random Marketing Mix Variables," *Journal of Marketing Research* 41, 467–478.

**Examples**

```

data(detailing)

cat(" table of Counts Dep Var", fill=TRUE)
print(table(detailing$counts[,2]))

cat(" means of Demographic Variables",fill=TRUE)
mat = apply(as.matrix(detailing$demo[,2:4]), 2, mean)
print(mat)

## example of processing for use with 'rhierNegbinRw'
if(0) {
  data(detailing)
  counts = detailing$counts
  Z = detailing$demo

  # Construct the Z matrix
  Z[,1] = 1
  Z[,2] = Z[,2] - mean(Z[,2])
  Z[,3] = Z[,3] - mean(Z[,3])
  Z[,4] = Z[,4] - mean(Z[,4])
  Z = as.matrix(Z)
  id = levels(factor(counts$id))
  nreg = length(id)
  nobs = nrow(counts$id)

  regdata = NULL
  for (i in 1:nreg) {
    X = counts[counts[,1] == id[i], c(3:4)]
    X = cbind(rep(1, nrow(X)), X)
    y = counts[counts[,1] == id[i], 2]
    X = as.matrix(X)
    regdata[[i]] = list(X=X, y=y)
  }
  rm(detailing, counts)
  cat("Finished reading data", fill=TRUE)
  fsh()
  Data = list(regdata=regdata, Z=Z)

  nvar = ncol(X)          # Number of X variables
  nz = ncol(Z)           # Number of Z variables
  deltabar = matrix(rep(0,nvar*nz), nrow=nz)
  Vdelta = 0.01*diag(nz)
  nu = nvar+3
  V = 0.01*diag(nvar)
  a = 0.5

```

```

b = 0.1
Prior = list(deltabar=deltabar, Vdelta=Vdelta, nu=nu, V=V, a=a, b=b)

R = 10000
keep = 1
s_beta = 2.93/sqrt(nvar)
s_alpha = 2.93
c = 2
Mcmc = list(R=R, keep=keep, s_beta=s_beta, s_alpha=s_alpha, c=c)

out = rhierNegbinRw(Data, Prior, Mcmc)

## Unit level mean beta parameters
Mbeta = matrix(rep(0,nreg*nvar), nrow=nreg)
ndraws = length(out$alphadraw)
for (i in 1:nreg) { Mbeta[i,] = rowSums(out$Betadraw[i,,])/ndraws }

cat(" Deltadraws ", fill=TRUE)
summary(out$Deltadraw)
cat(" Vbetadraws ", fill=TRUE)
summary(out$Vbetadraw)
cat(" alphadraws ", fill=TRUE)
summary(out$alphadraw)

## plotting examples
if(0){
  plot(out$betadraw)
  plot(out$alphadraw)
  plot(out$Deltadraw)
}
}

```

---

eMixMargDen

---

*Compute Marginal Densities of A Normal Mixture Averaged over MCMC Draws*


---

## Description

eMixMargDen assumes that a multivariate mixture of normals has been fitted via MCMC (using `rmixGibbs`). For each MCMC draw, eMixMargDen computes the marginal densities for each component in the multivariate mixture on a user-supplied grid and then averages over the MCMC draws.

## Usage

```
eMixMargDen(grid, probdraw, compdraw)
```

**Arguments**

grid	array of grid points, grid[, i] are ordinates for ith dimension of the density
probdraw	array where each row contains a draw of probabilities of the mixture component
compdraw	list of lists of draws of mixture component moments

**Details**

length(compdraw)	is the number of MCMC draws.
compdraw[[i]]	is a list draws of mu and of the inverse Cholesky root for each of mixture components.
compdraw[[i]][[j]]	is jth component.
compdraw[[i]][[j]]\$mu	is mean vector.
compdraw[[i]][[j]]\$rooti	is the UL decomp of $\Sigma^{-1}$ .

**Value**

An array of the same dimension as grid with density values.

**Warning**

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type. To avoid errors, call with output from [rnmixGibbs](#).

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**

[rnmixGibbs](#)

---

 ghkvec

---

*Compute GHK approximation to Multivariate Normal Integrals*


---

**Description**

ghkvec computes the GHK approximation to the integral of a multivariate normal density over a half plane defined by a set of truncation points.

**Usage**

ghkvec(L, trunpt, above, r, HALTON=TRUE, pn)

**Arguments**

L	lower triangular Cholesky root of covariance matrix
trunpt	vector of truncation points
above	vector of indicators for truncation above(1) or below(0) on an element by element basis
r	number of draws to use in GHK
HALTON	if TRUE, uses Halton sequence. If FALSE, uses R::runif random number generator (def: TRUE)
pn	prime number used for Halton sequence (def: the smallest prime numbers, i.e. 2, 3, 5, ...)

**Value**

Approximation to integral

**Note**

ghkvec can accept a vector of truncations and compute more than one integral. That is,  $\text{length}(\text{trunpt})/\text{length}(\text{above})$  number of different integrals, each with the same variance and mean 0 but different truncation points. See 'examples' below for an example with two integrals at different truncation points. The above argument specifies truncation from above (1) or below (0) on an element by element basis. Only one vector of above is allowed but multiple truncation points are allowed.

The user can choose between two random number generators for the numerical integration: pseudo-random numbers by R::runif or quasi-random numbers by a Halton sequence. Generally, the quasi-random (Halton) sequence is more uniformly distributed within domain, so it shows lower error and improved convergence than the pseudo-random (runif) sequence (Morokoff and Caflisch, 1995).

For the prime numbers generating Halton sequence, we suggest to use the first smallest prime numbers. Halton (1960) and Kocis and Whiten (1997) prove that their discrepancy measures (how uniformly the sample points are distributed) have the upper bounds, which decrease as the generating prime number decreases.

Note: For a high dimensional integration (10 or more dimension), we suggest use of the pseudo-random number generator (R::runif) because, according to Kocis and Whiten (1997), Halton sequences may be highly correlated when the dimension is 10 or more.

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.  
Keunwoo Kim, Anderson School, UCLA, <keunwoo.kim@gmail.com>.

**References**

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch, Chapter 2.

For Halton sequence, see Halton (1960, *Numerische Mathematik*), Morokoff and Caflisch (1995, *Journal of Computational Physics*), and Kocis and Whiten (1997, *ACM Transactions on Mathematical Software*).

**Examples**

```

Sigma = matrix(c(1, 0.5, 0.5, 1), ncol=2)
L = t(chol(Sigma))
trunpt = c(0,0,1,1)
above = c(1,1)
# here we have a two dimensional integral with two different truncation points
# (0,0) and (1,1)
# however, there is only one vector of "above" indicators for each integral
# above=c(1,1) is applied to both integrals.

# drawn by Halton sequence
ghkvec(L, trunpt, above, r=100)

# use prime number 11 and 13
ghkvec(L, trunpt, above, r=100, HALTON=TRUE, pn=c(11,13))

# drawn by R::runif
ghkvec(L, trunpt, above, r=100, HALTON=FALSE)

```

llmnl

*Evaluate Log Likelihood for Multinomial Logit Model***Description**

llmnl evaluates log-likelihood for the multinomial logit model.

**Usage**

```
llmnl(beta, y, X)
```

**Arguments**

beta	<i>kx1</i> coefficient vector
y	<i>nx1</i> vector of obs on y (1,..., p)
X	<i>n * pxk</i> design matrix (use createX to create X)

**Details**

Let  $\mu_i = X_i \text{beta}$ , then  $Pr(y_i = j) = \exp(\mu_{i,j}) / \sum_k \exp(\mu_{i,k})$ .  
 $X_i$  is the submatrix of  $X$  corresponding to the  $i$ th observation.  $X$  has  $n * p$  rows.

Use `createX` to create  $X$ .

**Value**

Value of log-likelihood (sum of log prob of observed multinomial outcomes).

**Warning**

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**

[createX](#), [rmnlIndepMetrop](#)

**Examples**

```
## Not run: ll=llmnl(beta,y,X)
```

---

 llmnp

*Evaluate Log Likelihood for Multinomial Probit Model*

---

**Description**

llmnp evaluates the log-likelihood for the multinomial probit model.

**Usage**

```
llmnp(beta, Sigma, X, y, r)
```

**Arguments**

beta	k x 1 vector of coefficients
Sigma	(p-1) x (p-1) covariance matrix of errors
X	n*(p-1) x k array where X is from differenced system
y	vector of n indicators of multinomial response (1, ..., p)
r	number of draws used in GHK

**Details**

$X$  is  $(p - 1) * n * k$  matrix. Use `createX` with `DIFF=TRUE` to create  $X$ .

Model for each obs:  $w = X\beta + e$  with  $e \sim N(0, \Sigma)$ .

Censoring mechanism:

if  $y = j (j < p)$ ,  $w_j > \max(w_{-j})$  and  $w_j > 0$

if  $y = p$ ,  $w < 0$

To use GHK, we must transform so that these are rectangular regions e.g. if  $y = 1$ ,  $w_1 > 0$  and  $w_1 - w_{-1} > 0$ .

Define  $A_j$  such that if  $j = 1, \dots, p - 1$  then  $A_j w = A_j \mu + A_j e > 0$  is equivalent to  $y = j$ . Thus, if  $y = j$ , we have  $A_j e > -A_j \mu$ . Lower truncation is  $-A_j \mu$  and  $cov = A_j \Sigma A_j'$ . For  $j = p$ ,  $e < -\mu$ .

**Value**

Value of log-likelihood (sum of log prob of observed multinomial outcomes)

**Warning**

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see Chapters 2 and 4, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**

`createX`, `rmnpGibbs`

**Examples**

```
## Not run: ll=llmnp(beta, Sigma, X, y, r)
```

llnhlogit

*Evaluate Log Likelihood for non-homothetic Logit Model***Description**

llnhlogit evaluates log-likelihood for the Non-homothetic Logit model.

**Usage**

```
llnhlogit(theta, choice, lnprices, Xexpend)
```

**Arguments**

theta	parameter vector (see details section)
choice	$n \times 1$ vector of choice (1,...,p)
lnprices	$n \times p$ array of log-prices
Xexpend	$n \times d$ array of vars predicting expenditure

**Details**

Non-homothetic logit model,  $Pr(i) = \exp(\tau v_i) / \sum_j \exp(\tau v_j)$

$$v_i = \alpha_i - e^{\kappa \text{Star}_i} u^i - \ln p_i$$

tau is the scale parameter of extreme value error distribution.

$$u^i \text{ solves } u^i = \psi_i(u^i) E / p_i.$$

$$\ln(\psi_i(U)) = \alpha_i - e^{\kappa \text{Star}_i} U.$$

$$\ln(E) = \gamma' X \text{expend}.$$

Structure of theta vector:

alpha:  $p \times 1$  vector of utility intercepts.

kappaStar:  $p \times 1$  vector of utility rotation parms expressed on natural log scale.

gamma:  $k \times 1$  – expenditure variable coefs.

tau:  $1 \times 1$  – logit scale parameter.

**Value**

Value of log-likelihood (sum of log prob of observed multinomial outcomes).

**Warning**

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see Chapter 4, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**

[simnhlogit](#)

**Examples**

```
N=1000; p=3; k=1
theta = c(rep(1,p), seq(from=-1,to=1,length=p), rep(2,k), 0.5)
lnprices = matrix(runif(N*p), ncol=p)
Xexpend = matrix(runif(N*k), ncol=k)
simdata = simnhlogit(theta, lnprices, Xexpend)

## evaluate likelihood at true theta
llstar = llnhlogit(theta, simdata$y, simdata$lnprices, simdata$Xexpend)
```

---

IndIChisq

---

*Compute Log of Inverted Chi-Squared Density*


---

**Description**

IndIChisq computes the log of an Inverted Chi-Squared Density.

**Usage**

```
IndIChisq(nu, ssq, X)
```

**Arguments**

nu	d.f. parameter
ssq	scale parameter
X	ordinate for density evaluation (this must be a matrix)

**Details**

$Z = nu * ssq / \chi_{nu}^2$  with  $Z \sim$  Inverted Chi-Squared.

IndIChisq computes the complete log-density, including normalizing constants.

**Value**

Log density value

**Warning**

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see Chapter 2, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**

[dchisq](#)

**Examples**

```
IndIChisq(3, 1, matrix(2))
```

---

IndIWishart	<i>Compute Log of Inverted Wishart Density</i>
-------------	--

---

**Description**

IndIWishart computes the log of an Inverted Wishart density.

**Usage**

```
IndIWishart(nu, V, IW)
```

**Arguments**

nu	d.f. parameter
V	"location" parameter
IW	ordinate for density evaluation

**Details**

$Z \sim \text{Inverted Wishart}(nu, V)$ .

In this parameterization,  $E[Z] = 1/(nu - k - 1)V$ , where  $V$  is a  $k \times k$  matrix

IndIWishart computes the complete log-density, including normalizing constants.

**Value**

Log density value

**Warning**

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see Chapter 2, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**

[rwishart](#)

**Examples**

```
IndIWishart(5, diag(3), diag(3)+0.5)
```

---

IndMvn

*Compute Log of Multivariate Normal Density*

---

**Description**

IndMvn computes the log of a Multivariate Normal Density.

**Usage**

```
IndMvn(x, mu, rooti)
```

**Arguments**

x	density ordinate
mu	mu vector
rooti	inv of upper triangular Cholesky root of $\Sigma$

**Details**
$$z \sim N(\mu, \Sigma)$$
**Value**

Log density value

**Warning**

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see Chapter 2, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**

[IndMvst](#)

**Examples**

```
Sigma = matrix(c(1, 0.5, 0.5, 1), ncol=2)
IndMvn(x=c(rep(0,2)), mu=c(rep(0,2)), rooti=backsolve(chol(Sigma),diag(2)))
```

---

IndMvst

*Compute Log of Multivariate Student-t Density*

---

**Description**

IndMvst computes the log of a Multivariate Student-t Density.

**Usage**

```
IndMvst(x, nu, mu, rooti, NORMC)
```

**Arguments**

x	density ordinate
nu	d.f. parameter
mu	mu vector
rooti	inv of Cholesky root of $\Sigma$
NORMC	include normalizing constant (def: FALSE)

**Details**

$$z \sim MVst(mu, nu, \Sigma)$$
**Value**

Log density value

**Warning**

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see Chapter 2, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**

[lndMvn](#)

**Examples**

```
Sigma = matrix(c(1, 0.5, 0.5, 1), ncol=2)
lndMvst(x=c(rep(0,2)), nu=4,mu=c(rep(0,2)), rooti=backsolve(chol(Sigma),diag(2)))
```

---

logMargDenNR

*Compute Log Marginal Density Using Newton-Raftery Approx*

---

**Description**

logMargDenNR computes log marginal density using the Newton-Raftery approximation.

**Usage**

```
logMargDenNR(l1)
```

**Arguments**

l1                    vector of log-likelihoods evaluated at length(l1) MCMC draws

**Value**

Approximation to log marginal density value.

**Warning**

This approximation can be influenced by outliers in the vector of log-likelihoods; use with **care**. This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see Chapter 6, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

---

 margarine

*Household Panel Data on Margarine Purchases*


---

**Description**

Panel data on purchases of margarine by 516 households. Demographic variables are included.

**Usage**

```
data(margarine)
```

**Format**

The detailing object is a list containing two data frames, `choicePrice` and `demos`.

**Details**

In the `choicePrice` data frame:

```
... $hhid    household ID
... $choice  multinomial indicator of one of the 10 products
```

The products are indicated by brand and type.

Brands:

```
... $Pk      Parkay
... $BB      BlueBonnett
... $F1      Fleischmanns
... $Hse     house
... $Gen     generic
... $Imp     Imperial
... $SS      Shed Spread
```

Product type:

```
... $_Stk   stick
... $_Tub   tub
```

In the `demos` data frame:

```
... $Fs3_4   dummy for family size 3-4
... $Fs5     dummy for family size >= 5
... $college dummy for education status
... $whtcollar dummy for job status
... $retired  dummy for retirement status
```

All prices are in U.S. dollars.

**Source**

Allenby, Greg and Peter Rossi (1991), "Quality Perceptions and Asymmetric Switching Between Brands," *Marketing Science* 10, 185–205.

**References**

Chapter 5, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**Examples**

```

data(margarine)
cat(" Table of Choice Variable ", fill=TRUE)
print(table(margarine$choicePrice[,2]))

cat(" Means of Prices", fill=TRUE)
mat=apply(as.matrix(margarine$choicePrice[,3:12]), 2, mean)
print(mat)

cat(" Quantiles of Demographic Variables", fill=TRUE)
mat=apply(as.matrix(margarine$demos[,2:8]), 2, quantile)
print(mat)

## example of processing for use with 'rhierMnlRwMixture'
if(0) {
  select = c(1:5,7) ## select brands
  chPr = as.matrix(margarine$choicePrice)

  ## make sure to log prices
  chPr = cbind(chPr[,1], chPr[,2], log(chPr[,2+select]))
  demos = as.matrix(margarine$demos[,c(1,2,5)])

  ## remove obs for other alts
  chPr = chPr[chPr[,2] <= 7,]
  chPr = chPr[chPr[,2] != 6,]

  ## recode choice
  chPr[chPr[,2] == 7,2] = 6

  hhidl = levels(as.factor(chPr[,1]))
  lgtdata = NULL
  nlgt = length(hhidl)
  p = length(select) ## number of choice alts

  ind = 1
  for (i in 1:nlgt) {
    nob = sum(chPr[,1]==hhidl[i])
    if(nob >=5) {
      data = chPr[chPr[,1]==hhidl[i],]
      y = data[,2]
      names(y) = NULL
      X = createX(p=p, na=1, Xa=data[,3:8], nd=NULL, Xd=NULL, INT=TRUE, base=1)
    }
  }
}

```

```

    lgtdata[[ind]] = list(y=y, X=X, hhid=hhid1[i])
    ind = ind+1
  }
}
nlgd = length(lgtdata)

## now extract demos corresponding to hhs in lgtdata
Z = NULL
nlgd = length(lgtdata)
for(i in 1:nlgd){
  Z = rbind(Z, demos[demos[,1]==lgtdata[[i]]$hhid, 2:3])
}

## take log of income and family size and demean
Z = log(Z)
Z[,1] = Z[,1] - mean(Z[,1])
Z[,2] = Z[,2] - mean(Z[,2])

keep = 5
R = 20000
mcmc1 = list(keep=keep, R=R)

out = rhierMnlRwMixture(Data=list(p=p,lgtdata=lgtdata, Z=Z),
                       Prior=list(ncomp=1), Mcmc=mcmc1)

summary(out$Deltadraw)
summary(out$nmix)

## plotting examples
if(0){
  plot(out$nmix)
  plot(out$Deltadraw)
}
}

```

---

mixDen

---

*Compute Marginal Density for Multivariate Normal Mixture*


---

### Description

mixDen computes the marginal density for each dimension of a normal mixture at each of the points on a user-specified grid.

### Usage

```
mixDen(x, pvec, comps)
```

**Arguments**

x	array where $i$ th column gives grid points for $i$ th variable
pvec	vector of mixture component probabilities
comps	list of lists of components for normal mixture

**Details**

length(comps)	is the number of mixture components
comps[[j]]	is a list of parameters of the $j$ th component
comps[[j]]\$mu	is mean vector
comps[[j]]\$root i	is the UL decomp of $\Sigma^{-1}$

**Value**

An array of the same dimension as grid with density values

**Warning**

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see Chapter 3, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**

[rnmixGibbs](#)

---

 mixDenBi

---

*Compute Bivariate Marginal Density for a Normal Mixture*


---

**Description**

mixDenBi computes the implied bivariate marginal density from a mixture of normals with specified mixture probabilities and component parameters.

**Usage**

```
mixDenBi(i, j, xi, xj, pvec, comps)
```

**Arguments**

i	index of first variable
j	index of second variable
xi	grid of values of first variable
xj	grid of values of second variable
pvec	normal mixture probabilities
comps	list of lists of components

**Details**

length(comps)	is the number of mixture components
comps[[j]]	is a list of parameters of the $j$ th component
comps[[j]]\$mu	is mean vector
comps[[j]]\$rooti	is the UL decomp of $\Sigma^{-1}$

**Value**

An array (length(xi)=length(xj) × 2) with density value

**Warning**

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see Chapter 3, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**

[rnmixGibbs](#), [mixDen](#)

---

`mnlHess`*Computes -Expected Hessian for Multinomial Logit*

---

**Description**

`mnlHess` computes expected Hessian ( $E[H]$ ) for Multinomial Logit Model.

**Usage**

```
mnlHess(beta, y, X)
```

**Arguments**

<code>beta</code>	<i>kx1</i> vector of coefficients
<code>y</code>	<i>nx1</i> vector of choices, $(1, \dots, p)$
<code>X</code>	<i>n * pxk</i> Design matrix

**Details**

See [llmnl](#) for information on structure of X array. Use [createX](#) to make X.

**Value**

*kxk* matrix

**Warning**

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see Chapter 3, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**

[llmnl](#), [createX](#), [rmnlIndepMetrop](#)

**Examples**

```
## Not run: mnlHess(beta, y, X)
```

---

`mnpProb`*Compute MNP Probabilities*

---

**Description**

`mnpProb` computes MNP probabilities for a given  $X$  matrix corresponding to one observation. This function can be used with output from `rmnpGibbs` to simulate the posterior distribution of market shares or fitted probabilities.

**Usage**

```
mnpProb(beta, Sigma, X, r)
```

**Arguments**

<code>beta</code>	MNP coefficients
<code>Sigma</code>	Covariance matrix of latents
<code>X</code>	$X$ array for one observation – use <code>createX</code> to make
<code>r</code>	number of draws used in GHK (def: 100)

**Details**

See [rmnpGibbs](#) for definition of the model and the interpretation of the `beta` and `Sigma` parameters. Uses the GHK method to compute choice probabilities. To simulate a distribution of probabilities, loop over the `beta` and `Sigma` draws from `rmnpGibbs` output.

**Value**

$px1$  vector of choice probabilities

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see Chapters 2 and 4, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**

[rmnpGibbs](#), [createX](#)

**Examples**

```
## example of computing MNP probabilities
## here Xa has the prices of each of the 3 alternatives

Xa = matrix(c(1,.5,1.5), nrow=1)
X = createX(p=3, na=1, nd=NULL, Xa=Xa, Xd=NULL, DIFF=TRUE)
beta = c(1,-1,-2) ## beta contains two intercepts and the price coefficient
Sigma = matrix(c(1, 0.5, 0.5, 1), ncol=2)

mnpProb(beta, Sigma, X)
```

momMix

*Compute Posterior Expectation of Normal Mixture Model Moments***Description**

momMix averages the moments of a normal mixture model over MCMC draws.

**Usage**

```
momMix(probdraw, compdraw)
```

**Arguments**

probdraw	<i>Rxncomp</i> list of draws of mixture probs
compdraw	list of length <i>R</i> of draws of mixture component moments

**Details**

<i>R</i>	is the number of MCMC draws in argument list above.
<i>ncomp</i>	is the number of mixture components fitted.
<i>compdraw</i>	is a list of lists of lists with mixture components.
<i>compdraw[[i]]</i>	is <i>i</i> th draw.
<i>compdraw[[i]][[j]][[1]]</i>	is the mean parameter vector for the <i>j</i> th component, <i>i</i> th MCMC draw.
<i>compdraw[[i]][[j]][[2]]</i>	is the UL decomposition of $\Sigma^{-1}$ for the <i>j</i> th component, <i>i</i> th MCMC draw

**Value**

A list containing:

<i>mu</i>	posterior expectation of mean
<i>sigma</i>	posterior expectation of covariance matrix
<i>sd</i>	posterior expectation of vector of standard deviations
<i>corr</i>	posterior expectation of correlation matrix

**Warning**

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see Chapter 5, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**

[rmixGibbs](#)

---

nmat

*Convert Covariance Matrix to a Correlation Matrix*

---

**Description**

nmat converts a covariance matrix (stored as a vector, col by col) to a correlation matrix (also stored as a vector).

**Usage**

nmat(vec)

**Arguments**

vec                     $k \times k$  Cov matrix stored as a  $k * k \times 1$  vector (col by col)

**Details**

This routine is often used with apply to convert an  $R \times (k * k)$  array of covariance MCMC draws to correlations. As in corrdraws = apply(vardraws, 1, nmat).

**Value**

$k * k \times 1$  vector with correlation matrix

**Warning**

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**Examples**

```
set.seed(66)
X = matrix(rnorm(200,4), ncol=2)
Varmat = var(X)
nmat(as.vector(Varmat))
```

---

numEff	<i>Compute Numerical Standard Error and Relative Numerical Efficiency</i>
--------	---

---

**Description**

numEff computes the numerical standard error for the mean of a vector of draws as well as the relative numerical efficiency (ratio of variance of mean of this time series process relative to iid sequence).

**Usage**

```
numEff(x, m = as.integer(min(length(x), (100/sqrt(5000))*sqrt(length(x)))))
```

**Arguments**

x	<i>R</i> x1 vector of draws
m	number of lags for autocorrelations

**Details**

default for number of lags is chosen so that if  $R = 5000$ ,  $m = 100$  and increases as the  $\sqrt{R}$ .

**Value**

A list containing:

stderr	standard error of the mean of $x$
f	variance ratio (relative numerical efficiency)

**Warning**

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see Chapter 3, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**Examples**

```
numEff(rnorm(1000), m=20)
numEff(rnorm(1000))
```

---

orangeJuice

*Store-level Panel Data on Orange Juice Sales*


---

**Description**

Weekly sales of refrigerated orange juice at 83 stores. Contains demographic information on those stores.

**Usage**

```
data(orangeJuice)
```

**Format**

The orangeJuice object is a list containing two data frames, yx and storedemo.

**Details**

In the yx data frame:

...\$store	store number
...\$brand	brand indicator
...\$week	week number
...\$logmove	log of the number of units sold
...\$constant	a vector of 1s
...\$price#	price of brand #
...\$deal	in-store coupon activity
...\$feature	feature advertisement
...\$profit	profit

The price variables correspond to the following brands:

1	Tropicana Premium 64 oz
2	Tropicana Premium 96 oz
3	Florida's Natural 64 oz
4	Tropicana 64 oz
5	Minute Maid 64 oz
6	Minute Maid 96 oz

- 7 Citrus Hill 64 oz
- 8 Tree Fresh 64 oz
- 9 Florida Gold 64 oz
- 10 Dominicks 64 oz
- 11 Dominicks 128 oz

In the storedemo data frame:

...\$STORE	store number
...\$AGE60	percentage of the population that is aged 60 or older
...\$EDUC	percentage of the population that has a college degree
...\$ETHNIC	percent of the population that is black or Hispanic
...\$INCOME	median income
...\$HHLARGE	percentage of households with 5 or more persons
...\$WORKWOM	percentage of women with full-time jobs
...\$HVAL150	percentage of households worth more than \$150,000
...\$SSTRDIST	distance to the nearest warehouse store
...\$SSTRVOL	ratio of sales of this store to the nearest warehouse store
...\$CPDIST5	average distance in miles to the nearest 5 supermarkets
...\$CPWVOL5	ratio of sales of this store to the average of the nearest five stores

### Source

Alan L. Montgomery (1997), "Creating Micro-Marketing Pricing Strategies Using Supermarket Scanner Data," *Marketing Science* 16(4) 315–337.

### References

Chapter 5, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

### Examples

```
## load data
data(orangeJuice)

## print some quantiles of yx data
cat("Quantiles of the Variables in yx data",fill=TRUE)
mat = apply(as.matrix(orangeJuice$yx), 2, quantile)
print(mat)

## print some quantiles of storedemo data
cat("Quantiles of the Variables in storedemo data",fill=TRUE)
mat = apply(as.matrix(orangeJuice$storedemo), 2, quantile)
print(mat)

## processing for use with rhierLinearModel
if(0) {

  ## select brand 1 for analysis
```

```

brand1 = orangeJuice$yx[(orangeJuice$yx$brand==1),]

store = sort(unique(brand1$store))
nreg = length(store)
nvar = 14

regdata=NULL
for (reg in 1:nreg) {
  y = brand1$logmove[brand1$store==store[reg]]
  iota = c(rep(1,length(y)))
  X = cbind(iota,log(brand1$price1[brand1$store==store[reg]]),
            log(brand1$price2[brand1$store==store[reg]]),
            log(brand1$price3[brand1$store==store[reg]]),
            log(brand1$price4[brand1$store==store[reg]]),
            log(brand1$price5[brand1$store==store[reg]]),
            log(brand1$price6[brand1$store==store[reg]]),
            log(brand1$price7[brand1$store==store[reg]]),
            log(brand1$price8[brand1$store==store[reg]]),
            log(brand1$price9[brand1$store==store[reg]]),
            log(brand1$price10[brand1$store==store[reg]]),
            log(brand1$price11[brand1$store==store[reg]]),
            brand1$deal[brand1$store==store[reg]],
            brand1$feat[brand1$store==store[reg]] )
  regdata[[reg]] = list(y=y, X=X)
}

## storedemo is standardized to zero mean.
Z = as.matrix(orangeJuice$storedemo[,2:12])
dmean = apply(Z, 2, mean)
for (s in 1:nreg) {Z[s,] = Z[s,] - dmean}
iotaz = c(rep(1,nrow(Z)))
Z = cbind(iotaz, Z)
nz = ncol(Z)

Data = list(regdata=regdata, Z=Z)
Mcmc = list(R=R, keep=1)

out = rhierLinearModel(Data=Data, Mcmc=Mcmc)

summary(out$Deltadraw)
summary(out$Vbetadraw)

## plotting examples
if(0){ plot(out$betadraw) }
}

```

**Description**

plot.bayesm.hcoef is an S3 method to plot 3 dim arrays of hierarchical coefficients. Arrays are of class bayesm.hcoef with dimensions: cross-sectional unit  $x$  coef  $x$  MCMC draw.

**Usage**

```
## S3 method for class 'bayesm.hcoef'
plot(x,names,burnin,...)
```

**Arguments**

x	An object of S3 class, bayesm.hcoef
names	a list of names for the variables in the hierarchical model
burnin	no draws to burnin (def: $0.1 * R$ )
...	standard graphics parameters

**Details**

Typically, plot.bayesm.hcoef will be invoked by a call to the generic plot function as in plot(object) where object is of class bayesm.hcoef. All of the bayesm hierarchical routines return draws of hierarchical coefficients in this class (see example below). One can also simply invoke plot.bayesm.hcoef on any valid 3-dim array as in plot.bayesm.hcoef(betadraws).

plot.bayesm.hcoef is also exported for use as a standard function, as in plot.bayesm.hcoef(array).

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**See Also**

[rhierMnIRwMixture](#), [rhierLinearModel](#), [rhierLinearMixture](#), [rhierNegbinRw](#)

**Examples**

```
## Not run: out=rhierLinearModel(Data,Prior,Mcmc); plot(out$betadraws)
```

---

plot.bayesm.mat

*Plot Method for Arrays of MCMC Draws*

---

**Description**

plot.bayesm.mat is an S3 method to plot arrays of MCMC draws. The columns in the array correspond to parameters and the rows to MCMC draws.

**Usage**

```
## S3 method for class 'bayesm.mat'
plot(x,names,burnin,tvalues,TRACEPLOT,DEN,INT,CHECK_NDRAWS, ...)
```

**Arguments**

x	An object of either S3 class, bayesm.mat, or S3 class, mcmc
names	optional character vector of names for coefficients
burnin	number of draws to discard for burn-in (def: $0.1 * nrow(X)$ )
tvalues	vector of true values
TRACEPLOT	logical, TRUE provide sequence plots of draws and acfs (def: TRUE)
DEN	logical, TRUE use density scale on histograms (def: TRUE)
INT	logical, TRUE put various intervals and points on graph (def: TRUE)
CHECK_NDRAWS	logical, TRUE check that there are at least 100 draws (def: TRUE)
...	standard graphics parameters

**Details**

Typically, plot.bayesm.mat will be invoked by a call to the generic plot function as in plot(object) where object is of class bayesm.mat. All of the bayesm MCMC routines return draws in this class (see example below). One can also simply invoke plot.bayesm.mat on any valid 2-dim array as in plot.bayesm.mat(betadraws).

plot.bayesm.mat paints (by default) on the histogram:

green "[]" delimiting 95% Bayesian Credibility Interval  
 yellow "()" showing +/- 2 numerical standard errors  
 red "|" showing posterior mean

plot.bayesm.mat is also exported for use as a standard function, as in plot.bayesm.mat(matrix)

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**Examples**

```
## Not run: out=runiregGibbs(Data,Prior,Mcmc); plot(out$betadraw)
```

---

plot.bayesm.nmix      *Plot Method for MCMC Draws of Normal Mixtures*

---

### Description

plot.bayesm.nmix is an S3 method to plot aspects of the fitted density from a list of MCMC draws of normal mixture components. Plots of marginal univariate and bivariate densities are produced.

### Usage

```
## S3 method for class 'bayesm.nmix'
plot(x, names, burnin, Grid, bi.sel, nstd, marg, Data, ngrid, ndraw, ...)
```

### Arguments

x	An object of S3 class bayesm.nmix
names	optional character vector of names for each of the dimensions
burnin	number of draws to discard for burn-in (def: $0.1 * nrow(X)$ )
Grid	matrix of grid points for densities, def: mean +/- nstd std deviations (if Data no supplied), range of Data if supplied)
bi.sel	list of vectors, each giving pairs for bivariate distributions (def: list(c(1,2)))
nstd	number of standard deviations for default Grid (def: 2)
marg	logical, if TRUE display marginals (def: TRUE)
Data	matrix of data points, used to paint histograms on marginals and for grid
ngrid	number of grid points for density estimates (def: 50)
ndraw	number of draws to average Mcmc estimates over (def: 200)
...	standard graphics parameters

### Details

Typically, plot.bayesm.nmix will be invoked by a call to the generic plot function as in plot(object) where object is of class bayesm.nmix. These objects are lists of three components. The first component is an array of draws of mixture component probabilities. The second component is not used. The third is a lists of lists of lists with draws of each of the normal components.

plot.bayesm.nmix can also be used as a standard function, as in plot.bayesm.nmix(list).

### Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

### See Also

[rnmixGibbs](#), [rhierMnlRwMixture](#), [rhierLinearMixture](#), [rDPGibbs](#)

**Examples**

```
## not run
# out = rnmixGibbs(Data, Prior, Mcmc)

## plot bivariate distributions for dimension 1,2; 3,4; and 1,3
# plot(out,bi.sel=list(c(1,2),c(3,4),c(1,3)))
```

rbayesBLP

*Bayesian Analysis of Random Coefficient Logit Models Using Aggregate Data*

**Description**

rbayesBLP implements a hybrid MCMC algorithm for aggregate level sales data in a market with differentiated products. bayesm version 3.1-0 and prior versions contain an error when using instruments with this function; this will be fixed in a future version.

**Usage**

```
rbayesBLP(Data, Prior, Mcmc)
```

**Arguments**

Data	list(X, share, J, Z)
Prior	list(sigmatasqR, theta_hat, A, deltabar, Ad, nu0, s0_sq, VOmega)
Mcmc	list(R, keep, nprint, H, initial_theta_bar, initial_r, initial_tau_sq, initial_Omega, initial_delta, s, cand_cov, tol)

**Value**

A list containing:

thetabardraw	$K \times R / \text{keep}$ matrix of random coefficient mean draws
Sigmatdraw	$K * K \times R / \text{keep}$ matrix of random coefficient variance draws
rdraw	$K * K \times R / \text{keep}$ matrix of $r$ draws (same information as in Sigmadraw)
tausqdraw	$R / \text{keep} \times 1$ vector of aggregate demand shock variance draws
Omegadraw	$2 * 2 \times R / \text{keep}$ matrix of correlated endogenous shock variance draws
deltadraw	$I \times R / \text{keep}$ matrix of endogenous structural equation coefficient draws
acceptrate	scalar of acceptance rate of Metropolis-Hasting
s	scale parameter used for Metropolis-Hasting
cand_cov	var-cov matrix used for Metropolis-Hasting

**Argument Details**

Data = list(X, share, J, Z) [Z optional]

- J: number of alternatives, excluding an outside option  
 X:  $J * TxK$  matrix (no outside option, which is normalized to 0).  
 If IV is used, the last column of X is the endogenous variable.  
 share:  $J * T$  vector (no outside option).  
 Note that both the share vector and the X matrix are organized by the  $jt$  index.  
 $j$  varies faster than  $t$ , i.e.  $(j = 1, t = 1), (j = 2, t = 1), \dots, (j = J, T = 1), \dots, (j = J, t = T)$   
 Z:  $J * TxI$  matrix of instrumental variables (optional)

Prior = list(sigmasqR, theta\_hat, A, deltabar, Ad, nu0, s0\_sq, V0omega) [optional]

- sigmasqR:  $K * (K + 1)/2$  vector for  $r$  prior variance (def: diffuse prior for  $\Sigma$ )  
 theta\_hat:  $K$  vector for  $\theta_{bar}$  prior mean (def: 0 vector)  
 A:  $KxK$  matrix for  $\theta_{bar}$  prior precision (def:  $0.01 * \text{diag}(K)$ )  
 deltabar:  $I$  vector for  $\delta$  prior mean (def: 0 vector)  
 Ad:  $IxI$  matrix for  $\delta$  prior precision (def:  $0.01 * \text{diag}(I)$ )  
 nu0: d.f. parameter for  $\tau_{sq}$  and  $\Omega$  prior (def:  $K+1$ )  
 s0\_sq: scale parameter for  $\tau_{sq}$  prior (def: 1)  
 V0omega:  $2x2$  matrix parameter for  $\Omega$  prior (def:  $\text{matrix}(c(1, 0.5, 0.5, 1), 2, 2)$ )

Mcmc = list(R, keep, nprint, H, initial\_theta\_bar, initial\_r, initial\_tau\_sq, initial\_Omega, initial\_delta, s, cand\_cov, tol) [only R and H required]

- R: number of MCMC draws  
 keep: MCMC thinning parameter – keep every keepth draw (def: 1)  
 nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)  
 H: number of random draws used for Monte-Carlo integration  
 initial\_theta\_bar: initial value of  $\theta_{bar}$  (def: 0 vector)  
 initial\_r: initial value of  $r$  (def: 0 vector)  
 initial\_tau\_sq: initial value of  $\tau_{sq}$  (def: 0.1)  
 initial\_Omega: initial value of  $\Omega$  (def:  $\text{diag}(2)$ )  
 initial\_delta: initial value of  $\delta$  (def: 0 vector)  
 s: scale parameter of Metropolis-Hasting increment (def: automatically tuned)  
 cand\_cov: var-cov matrix of Metropolis-Hasting increment (def: automatically tuned)  
 tol: convergence tolerance for the contraction mapping (def:  $1e-6$ )

**Model Details****Model and Priors (without IV)::**

$$u_{ijt} = X_{jt}\theta_i + \eta_{jt} + e_{ijt}$$

$$e_{ijt} \sim \text{type I Extreme Value (logit)}$$

$$\theta_i \sim N(\theta_{bar}, \Sigma)$$

$$\eta_{jt} \sim N(0, \tau_{sq})$$

This structure implies a logit model for each consumer ( $\theta$ ). Aggregate shares (share) are produced by integrating this consumer level logit model over the assumed normal distribution of  $\theta$ .

$$r \sim N(0, \text{diag}(\text{sigmasqR}))$$

$$\theta_{bar} \sim N(\theta_{hat}, A^{-1})$$

$$\tau_{sq} \sim \text{nu0} * s0_{sq} / \chi^2(\text{nu0})$$

Note: we observe the aggregate level market share, not individual level choices.

Note:  $r$  is the vector of nonzero elements of cholesky root of  $\Sigma$ . Instead of  $\Sigma$  we draw  $r$ , which is one-to-one correspondence with the positive-definite  $\Sigma$ .

#### Model and Priors (with IV)::

$$u_{ijt} = X_{jt}\theta_i + \eta_{jt} + e_{ijt}$$

$$e_{ijt} \sim \text{type I Extreme Value (logit)}$$

$$\theta_i \sim N(\theta_{bar}, \Sigma)$$

$$X_{jt} = [X_{exo_{jt}}, X_{endo_{jt}}]$$

$$X_{endo_{jt}} = Z_{jt}\delta_{jt} + \zeta_{jt}$$

$$\text{vec}(\zeta_{jt}, \eta_{jt}) \sim N(0, \Omega)$$

$$r \sim N(0, \text{diag}(\text{sigmasqR}))$$

$$\theta_{bar} \sim N(\theta_{hat}, A^{-1})$$

$$\delta \sim N(\text{deltabar}, Ad^{-1})$$

$$\Omega \sim IW(\text{nu0}, V\Omega)$$

#### MCMC and Tuning Details:

**MCMC Algorithm::** Step 1 ( $\Sigma$ ):

Given  $\theta_{bar}$  and  $\tau_{sq}$ , draw  $r$  via Metropolis-Hasting.

Covert the drawn  $r$  to  $\Sigma$ .

Note: if user does not specify the Metropolis-Hasting increment parameters ( $s$  and  $\text{cand\_cov}$ ), rbayesBLP automatically tunes the parameters.

Step 2 without IV ( $\theta_{bar}, \tau_{sq}$ ):

Given  $\Sigma$ , draw  $\theta_{bar}$  and  $\tau_{sq}$  via Gibbs sampler.

Step 2 with IV ( $\theta_{bar}, \delta, \Omega$ ):

Given  $\Sigma$ , draw  $\theta_{bar}$ ,  $\delta$ , and  $\Omega$  via IV Gibbs sampler.

**Tuning Metropolis-Hastings algorithm::**  $r_{\text{cand}} = r_{\text{old}} + s * N(0, \text{cand\_cov})$

Fix the candidate covariance matrix as  $\text{cand\_cov0} = \text{diag}(\text{rep}(0.1, K), \text{rep}(1, K*(K-1)/2))$ .

Start from  $s0 = 2.38/\text{sqrt}(\text{dim}(r))$

Repeat{

Run 500 MCMC chain.

If acceptance rate < 30% => update  $s1 = s0/5$ .  
 If acceptance rate > 50% => update  $s1 = s0*3$ .  
 (Store r draws if acceptance rate is 20~80%.)  
 $s0 = s1$   
 } until acceptance rate is 30~50%  
 Scale matrix  $C = s1*\text{sqrt}(\text{cand\_cov0})$   
 Correlation matrix  $R = \text{Corr}(r \text{ draws})$   
 Use  $C*R*C$  as  $s^2*\text{cand\_cov}$ .

### Author(s)

Peter Rossi and K. Kim, Anderson School, UCLA, <perossichi@gmail.com>.

### References

For further discussion, see *Bayesian Analysis of Random Coefficient Logit Models Using Aggregate Data* by Jiang, Manchanda, and Rossi, *Journal of Econometrics*, 2009.

### Examples

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {

## Simulate aggregate level data
simulData <- function(para, others, Hbatch) {
  # Hbatch does the integration for computing market shares
  #   in batches of size Hbatch

  ## parameters
  theta_bar <- para$theta_bar
  Sigma <- para$Sigma
  tau_sq <- para$tau_sq

  T <- others$T
  J <- others$J
  p <- others$p
  H <- others$H
  K <- J + p

  ## build X
  X <- matrix(runif(T*J*p), T*J, p)
  inter <- NULL
  for (t in 1:T) { inter <- rbind(inter, diag(J)) }
  X <- cbind(inter, X)

  ## draw eta ~ N(0, tau_sq)
  eta <- rnorm(T*J)*sqrt(tau_sq)
  X <- cbind(X, eta)

  share <- rep(0, J*T)
  for (HH in 1:(H/Hbatch)){
    ## draw theta ~ N(theta_bar, Sigma)
```

```

cho <- chol(Sigma)
theta <- matrix(rnorm(K*Hbatch), nrow=K, ncol=Hbatch)
theta <- t(cho)%*%theta + theta_bar

## utility
V <- X%*%rbind(theta, 1)
expV <- exp(V)
expSum <- matrix(colSums(matrix(expV, J, T*Hbatch)), T, Hbatch)
expSum <- expSum %x% matrix(1, J, 1)
choiceProb <- expV / (1 + expSum)
share <- share + rowSums(choiceProb) / H
}

## the last K+1'th column is eta, which is unobservable.
X <- X[,c(1:K)]
return (list(X=X, share=share))
}

## true parameter
theta_bar_true <- c(-2, -3, -4, -5)
Sigma_true <- rbind(c(3,2,1.5,1), c(2,4,-1,1.5), c(1.5,-1,4,-0.5), c(1,1.5,-0.5,3))
cho <- chol(Sigma_true)
r_true <- c(log(diag(cho)), cho[1,2:4], cho[2,3:4], cho[3,4])
tau_sq_true <- 1

## simulate data
set.seed(66)
T <- 300
J <- 3
p <- 1
K <- 4
H <- 1000000
Hbatch <- 5000

dat <- simulData(para=list(theta_bar=theta_bar_true, Sigma=Sigma_true, tau_sq=tau_sq_true),
                 others=list(T=T, J=J, p=p, H=H), Hbatch)
X <- dat$X
share <- dat$share

## Mcmc run
R <- 2000
H <- 50
Data1 <- list(X=X, share=share, J=J)
Mcmc1 <- list(R=R, H=H, nprint=0)
set.seed(66)
out <- rbayesBLP(Data=Data1, Mcmc=Mcmc1)

## acceptance rate
out$acceptrate

## summary of draws
summary(out$thetabardraw)
summary(out$Sigmadraw)

```

```
summary(out$tausqdraw)

### plotting draws
plot(out$thetabardraw)
plot(out$Sigmadraw)
plot(out$tausqdraw)
}
```

---

rbiNormGibbs

*Illustrate Bivariate Normal Gibbs Sampler*


---

### Description

rbiNormGibbs implements a Gibbs Sampler for the bivariate normal distribution. Intermediate moves are plotted and the output is contrasted with the iid sampler. This function is designed for illustrative/teaching purposes.

### Usage

```
rbiNormGibbs(initx=2, inity=-2, rho, burnin=100, R=500)
```

### Arguments

initx	initial value of parameter on x axis (def: 2)
inity	initial value of parameter on y axis (def: -2)
rho	correlation for bivariate normals
burnin	burn-in number of draws (def: 100)
R	number of MCMC draws (def: 500)

### Details

$(\theta_1, \theta_2) \sim N((0, 0), \Sigma)$  with  $\Sigma = \text{matrix}(c(1, \rho, \rho, 1), \text{ncol}=2)$

### Value

$R \times 2$  matrix of draws

### Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

### References

For further discussion, see Chapters 2 and 3, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

### Examples

```
## Not run: out=rbiNormGibbs(rho=0.95)
```

---

 rbprobitGibbs

*Gibbs Sampler (Albert and Chib) for Binary Probit*


---

**Description**

rbprobitGibbs implements the Albert and Chib Gibbs Sampler for the binary probit model.

**Usage**

```
rbprobitGibbs(Data, Prior, Mcmc)
```

**Arguments**

Data	list(y, X)
Prior	list(betabar, A)
Mcmc	list(R, keep, nprint)

**Details**

**Model and Priors:**  $z = X\beta + e$  with  $e \sim N(0, I)$

$y = 1$  if  $z > 0$

$\beta \sim N(\text{betabar}, A^{-1})$

**Argument Details:** Data = list(y, X)

y:  $n \times 1$  vector of 0/1 outcomes

X:  $n \times k$  design matrix

Prior = list(betabar, A) [optional]

betabar:  $k \times 1$  prior mean (def: 0)

A:  $k \times k$  prior precision matrix (def: 0.01\*I)

Mcmc = list(R, keep, nprint) [only R required]

R: number of MCMC draws

keep: MCMC thinning parameter – keep every keepth draw (def: 1)

nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)

**Value**

A list containing:

betadraw  $R/\text{keep} \times k$  matrix of betadraws

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see Chapter 3, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**

[rmnpGibbs](#)

**Examples**

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)

## function to simulate from binary probit including x variable
simbprobit = function(X, beta) {
  y = ifelse((X%*%beta + rnorm(nrow(X)))<0, 0, 1)
  list(X=X, y=y, beta=beta)
}

nobs = 200
X = cbind(rep(1,nobs), runif(nobs), runif(nobs))
beta = c(0,1,-1)
nvar = ncol(X)
simout = simbprobit(X, beta)

Data1 = list(X=simout$X, y=simout$y)
Mcmc1 = list(R=R, keep=1)

out = rbprobitGibbs(Data=Data1, Mcmc=Mcmc1)
summary(out$betadraw, tvalues=beta)

## plotting example
if(0){plot(out$betadraw, tvalues=beta)}
```

---

rdirichlet

*Draw From Dirichlet Distribution*


---

**Description**

rdirichlet draws from Dirichlet

**Usage**

```
rdirichlet(alpha)
```

**Arguments**

alpha                    vector of Dirichlet parms (must be > 0)

**Value**

Vector of draws from Dirichlet

**Warning**

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see Chapter 2, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**Examples**

```
set.seed(66)
rdirichlet(c(rep(3,5)))
```

---

rDPGibbs

*Density Estimation with Dirichlet Process Prior and Normal Base*

---

**Description**

rDPGibbs implements a Gibbs Sampler to draw from the posterior for a normal mixture problem with a Dirichlet Process prior. A natural conjugate base prior is used along with priors on the hyper parameters of this distribution. One interpretation of this model is as a normal mixture with a random number of components that can grow with the sample size.

**Usage**

```
rDPGibbs(Prior, Data, Mcmc)
```

**Arguments**

Data	list(y)
Prior	list(Prioralpha, lambda_hyper)
Mcmc	list(R, keep, nprint, maxuniq, SCALE, gridsize)

**Details**

**Model and Priors:**  $y_i \sim N(\mu_i, \Sigma_i)$   
 $\theta_i = (\mu_i, \Sigma_i) \sim DP(G_0(\lambda), \alpha)$

$G_0(\lambda)$  :

$\mu_i | \Sigma_i \sim N(0, \Sigma_i(x)a^{-1})$

$\Sigma_i \sim IW(nu, nu * v * I)$

$\lambda(a, nu, v)$  :

$a \sim \text{uniform on grid}[alim[1], alimb[2]]$

$nu \sim \text{uniform on grid}[\dim(\text{data})-1 + \exp(nulim[1]), \dim(\text{data})-1 + \exp(nulim[2])]$

$v \sim \text{uniform on grid}[vlim[1], vlim[2]]$

$\alpha \sim (1 - (\alpha - \text{alphamin})/(\text{alphamax} - \text{alphamin}))^{\text{power}}$

$\alpha = \text{alphamin}$  then expected number of components =  $I_{\text{starmin}}$

$\alpha = \text{alphamax}$  then expected number of components =  $I_{\text{starmax}}$

We parameterize the prior on  $\Sigma_i$  such that  $\text{mode}(\Sigma) = nu/(nu + 2)vI$ . The support of  $nu$  enforces valid IW density;  $nulim[1] > 0$

We use the structure for `nmix` that is compatible with the `bayesm` routines for finite mixtures of normals. This allows us to use the same summary and plotting methods.

The default choices of `alim`, `nulim`, and `vlim` determine the location and approximate size of candidate "atoms" or possible normal components. The defaults are sensible given that we scale the data. Without scaling, you want to insure that `alim` is set for a wide enough range of values (remember  $a$  is a precision parameter) and the  $v$  is big enough to propose Sigma matrices wide enough to cover the data range.

A careful analyst should look at the posterior distribution of  $a$ ,  $nu$ ,  $v$  to make sure that the support is set correctly in `alim`, `nulim`, `vlim`. In other words, if we see the posterior bunched up at one end of these support ranges, we should widen the range and rerun.

If you want to force the procedure to use many small atoms, then set `nulim` to consider only large values and set `vlim` to consider only small scaling constants. Set  $I_{\text{starmax}}$  to a large number. This will create a very "lumpy" density estimate somewhat like the classical Kernel density estimates. Of course, this is not advised if you have a prior belief that densities are relatively smooth.

**Argument Details:** `Data = list(y)`

`y`:  $n \times k$  matrix of observations on  $k$  dimensional data

`Prior = list(Prioralpha, lambda_hyper)` [optional]

`Prioralpha`: `list(Istarmin, Istarmax, power)`  
`$Istarmin`: is expected number of components at lower bound of support of alpha (def: 1)  
`$Istarmax`: is expected number of components at upper bound of support of alpha (def:  $\min(50, 0.1 * \text{nrow}(y))$ )  
`$power`: is the power parameter for alpha prior (def: 0.8)  
`lambda_hyper`: `list(alim, nulim, vlim)`  
`$alim`: defines support of  $a$  distribution (def: `c(0.01, 10)`)  
`$nulim`: defines support of  $nu$  distribution (def: `c(0.01, 3)`)  
`$vlim`: defines support of  $v$  distribution (def: `c(0.1, 4)`)

`Mcmc = list(R, keep, nprint, maxuniq, SCALE, gridsize)` [only R required]

R: number of MCMC draws  
 keep: MCMC thinning parameter – keep every *keep*th draw (def: 1)  
 nprint: print the estimated time remaining for every *nprint*'th draw (def: 100, set to 0 for no print)  
 maxuniq: storage constraint on the number of unique components (def: 200)  
 SCALE: should data be scaled by mean, std deviation before posterior draws (def: TRUE)  
 gridsize: number of discrete points for hyperparameter priors (def: 20)

**nmix Details:** *nmix* is a list with 3 components. Several functions in the *bayesm* package that involve a Dirichlet Process or mixture-of-normals return *nmix*. Across these functions, a common structure is used for *nmix* in order to utilize generic summary and plotting functions.

probdraw:  $ncomp \times R/keep$  matrix that reports the probability that each draw came from a particular component  
 zdraw:  $R/keep \times nobs$  matrix that indicates which component each draw is assigned to  
 compdraw: A list of  $R/keep$  lists of  $ncomp$  lists. Each of the inner-most lists has 2 elements: a vector of draws for  $\mu$  and a

## Value

A list containing:

*nmix* a list containing: *probdraw*, *zdraw*, *compdraw* (see “*nmix* Details” section)  
*alphadraw*  $R/keep \times 1$  vector of alpha draws  
*nudraw*  $R/keep \times 1$  vector of nu draws  
*adraw*  $R/keep \times 1$  vector of a draws  
*vdraw*  $R/keep \times 1$  vector of v draws

## Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

## See Also

[rnmixGibbs](#), [rmixture](#), [rmixGibbs](#), [eMixMargDen](#), [momMix](#), [mixDen](#), [mixDenBi](#)

## Examples

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)

## simulate univariate data from Chi-Sq

N = 200
chisqdf = 8
y1 = as.matrix(rchisq(N,df=chisqdf))

## set arguments for rDPGibbs

Data1 = list(y=y1)
Prioralpha = list(Istarmin=1, Istarmax=10, power=0.8)
Prior1 = list(Prioralpha=Prioralpha)
Mcmc = list(R=R, keep=1, maxuniq=200)
```

```

out1 = rDPGibbs(Prior=Prior1, Data=Data1, Mcmc=Mcmc)

if(0){
  ## plotting examples
  rgi = c(0,20)
  grid = matrix(seq(from=rgi[1],to=rgi[2],length.out=50), ncol=1)
  deltax = (rgi[2]-rgi[1]) / nrow(grid)
  plot(out1$nmix, Grid=grid, Data=y1)

  ## plot true density with histogram
  plot(range(grid[,1]), 1.5*range(dchisq(grid[,1],df=chisqdf)),
        type="n", xlab=paste("Chisq ; ",N," obs",sep=""), ylab="")
  hist(y1, xlim=rgi, freq=FALSE, col="yellow", breaks=20, add=TRUE)
  lines(grid[,1], dchisq(grid[,1],df=chisqdf) / (sum(dchisq(grid[,1],df=chisqdf))*deltax),
        col="blue", lwd=2)
}

## simulate bivariate data from the "Banana" distribution (Meng and Barnard)

banana = function(A, B, C1, C2, N, keep=10, init=10) {
  R = init*keep + N*keep
  x1 = x2 = 0
  bimat = matrix(double(2*N), ncol=2)
  for (r in 1:R) {
    x1 = rnorm(1,mean=(B*x2+C1) / (A*(x2^2)+1), sd=sqrt(1/(A*(x2^2)+1)))
    x2 = rnorm(1,mean=(B*x2+C2) / (A*(x1^2)+1), sd=sqrt(1/(A*(x1^2)+1)))
    if (r>init*keep && r%%keep==0) {
      mkeep = r/keep
      bimat[mkeep-init,] = c(x1,x2)
    }
  }
  return(bimat)
}

set.seed(66)
nvar2 = 2
A = 0.5
B = 0
C1 = C2 = 3
y2 = banana(A=A, B=B, C1=C1, C2=C2, 1000)

Data2 = list(y=y2)
Prioralpha = list(Istarmin=1, Istarmax=10, power=0.8)
Prior2 = list(Prioralpha=Prioralpha)
Mcmc = list(R=R, keep=1, maxuniq=200)

out2 = rDPGibbs(Prior=Prior2, Data=Data2, Mcmc=Mcmc)

if(0){
  ## plotting examples

```

```

rx1 = range(y2[,1])
rx2 = range(y2[,2])
x1 = seq(from=rx1[1], to=rx1[2], length.out=50)
x2 = seq(from=rx2[1], to=rx2[2], length.out=50)
grid = cbind(x1,x2)
plot(out2$nmix, Grid=grid, Data=y2)

## plot true bivariate density
tden = matrix(double(50*50), ncol=50)
for (i in 1:50) {
  for (j in 1:50) {
    tden[i,j] = exp(-0.5*(A*(x1[i]^2)*(x2[j]^2) +
      (x1[i]^2) + (x2[j]^2) - 2*B*x1[i]*x2[j] -
      2*C1*x1[i] - 2*C2*x2[j]))
  }
}
tden = tden / sum(tden)
image(x1, x2, tden, col=terrain.colors(100), xlab="", ylab="")
contour(x1, x2, tden, add=TRUE, drawlabels=FALSE)
title("True Density")
}

```

---

rhierBinLogit

MCMC Algorithm for Hierarchical Binary Logit

---

## Description

**This function has been deprecated. Please use `rhierMnlRwMixture` instead.**

`rhierBinLogit` implements an MCMC algorithm for hierarchical binary logits with a normal heterogeneity distribution. This is a hybrid sampler with a RW Metropolis step for unit-level logit parameters.

`rhierBinLogit` is designed for use on choice-based conjoint data with partial profiles. The Design matrix is based on differences of characteristics between two alternatives. See Appendix A of *Bayesian Statistics and Marketing* for details.

## Usage

```
rhierBinLogit(Data, Prior, Mcmc)
```

## Arguments

Data	list(lgtdata, Z)
Prior	list(Deltabar, ADelta, nu, V)
Mcmc	list(R, keep, sbeta)

**Details**

**Model and Priors:**  $y_{hi} = 1$  with  $Pr = \exp(x'_{hi}\beta_h)/(1 + \exp(x'_{hi}\beta_h))$  and  $\beta_h$  is  $nvar \times 1$   $h = 1, \dots, \text{length}(\text{lgtdata})$  units (or "respondents" for survey data)

$$\beta_h = \text{ZDelta}[h,] + u_h$$

Note: here ZDelta refers to  $Z \times \Delta$  with ZDelta[h,] the  $h$ th row of this product

Delta is an  $n \times nvar$  array

$$u_h \sim N(0, V_{beta}).$$

$$\text{delta} = \text{vec}(\text{Delta}) \sim N(\text{vec}(\text{Deltabar}), V_{beta}(x) \text{ADelta}^{-1})$$

$$V_{beta} \sim IW(\text{nu}, V)$$

**Argument Details:** Data = list(lgtdata, Z) [Z optional]

lgtdata: list of lists with each cross-section unit MNL data  
 lgtdata[[h]]\$y:  $n_h \times 1$  vector of binary outcomes (0,1)  
 lgtdata[[h]]\$X:  $n_h \times nvar$  design matrix for  $h$ 'th unit  
 Z:  $n \times nvar$  mat of unit chars (def: vector of ones)

Prior = list(Deltabar, ADelta, nu, V) [optional]

Deltabar:  $n \times nvar$  matrix of prior means (def: 0)  
 ADelta: prior precision matrix (def: 0.01I)  
 nu: d.f. parameter for IW prior on normal component Sigma (def:  $nvar+3$ )  
 V: pds location parm for IW prior on normal component Sigma (def: null)

Mcmc = list(R, keep, sbeta) [only R required]

R: number of MCMC draws  
 keep: MCMC thinning parm – keep every keepth draw (def: 1)  
 sbeta: scaling parm for RW Metropolis (def: 0.2)

**Value**

A list containing:

Deltadraw  $R/keep \times n \times nvar$  matrix of draws of Delta  
 betadraw  $n \times nvar \times R/keep$  array of draws of betas  
 Vbetadraw  $R/keep \times nvar \times nvar$  matrix of draws of Vbeta  
 llike  $R/keep \times 1$  vector of log-like values  
 reject  $R/keep \times 1$  vector of reject rates over  $n$ lgt units

**Note**

Some experimentation with the Metropolis scaling paramter (sbeta) may be required.

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

## References

For further discussion, see Chapter 5, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

## See Also

[rhierMnlRwMixture](#)

## Examples

```

if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=10000} else {R=10}
set.seed(66)

nvar = 5          ## number of coefficients
nlgt = 1000      ## number of cross-sectional units
nobs = 10        ## number of observations per unit
nz = 2           ## number of regressors in mixing distribution

Z = matrix(c(rep(1,nlgt),runif(nlgt,min=-1,max=1)), nrow=nlgt, ncol=nz)
Delta = matrix(c(-2, -1, 0, 1, 2, -1, 1, -0.5, 0.5, 0), nrow=nz, ncol=nvar)
iota = matrix(1, nrow=nvar, ncol=1)
Vbeta = diag(nvar) + 0.5*iota%*%t(iota)

lgtdata=NULL
for (i in 1:nlgt) {
  beta = t(Delta)%*%Z[i,] + as.vector(t(chol(Vbeta))%*%rnorm(nvar))
  X = matrix(runif(nobs*nvar), nrow=nobs, ncol=nvar)
  prob = exp(X%*%beta) / (1+exp(X%*%beta))
  unif = runif(nobs, 0, 1)
  y = ifelse(unif<prob, 1, 0)
  lgtdata[[i]] = list(y=y, X=X, beta=beta)
}

Data1 = list(lgtdata=lgtdata, Z=Z)
Mcmc1 = list(R=R)

out = rhierBinLogit(Data=Data1, Mcmc=Mcmc1)

cat("Summary of Delta draws", fill=TRUE)
summary(out$Deltadraw, tvalues=as.vector(Delta))

cat("Summary of Vbeta draws", fill=TRUE)
summary(out$Vbetadraw, tvalues=as.vector(Vbeta[upper.tri(Vbeta,diag=TRUE)]))

if(0){
## plotting examples
plot(out$Deltadraw,tvalues=as.vector(Delta))
plot(out$betadraw)
plot(out$Vbetadraw,tvalues=as.vector(Vbeta[upper.tri(Vbeta,diag=TRUE)]))
}

```

---

rhierLinearMixture      *Gibbs Sampler for Hierarchical Linear Model with Mixture-of-Normals Heterogeneity*

---

### Description

rhierLinearMixture implements a Gibbs Sampler for hierarchical linear models with a mixture-of-normals prior.

### Usage

```
rhierLinearMixture(Data, Prior, Mcmc)
```

### Arguments

Data	list(regdata, Z)
Prior	list(deltabar, Ad, mubar, Amu, nu, V, nu.e, ssq, ncomp)
Mcmc	list(R, keep, nprint)

### Details

**Model and Priors:** nreg regression equations with nvar as the number of  $X$  vars in each equation

$$y_i = X_i\beta_i + e_i \text{ with } e_i \sim N(0, \tau_i)$$

$$\tau_i \sim nu.e * ssq_i / \chi_{nu.e}^2 \text{ where } \tau_i \text{ is the variance of } e_i$$

$$B = Z\Delta + U \text{ or } \beta_i = \Delta'Z[i,]' + u_i$$

$\Delta$  is an  $nzxnvar$  matrix

$Z$  should *not* include an intercept and should be centered for ease of interpretation. The mean of each of the nreg  $\beta$ s is the mean of the normal mixture. Use `summary()` to compute this mean from the `compdraw` output.

$$u_i \sim N(\mu_{ind}, \Sigma_{ind})$$

$$ind \sim multinomial(pvec)$$

$$pvec \sim dirichlet(a)$$

$$delta = vec(\Delta) \sim N(deltabar, A_d^{-1})$$

$$\mu_j \sim N(mubar, \Sigma_j(x)Amu^{-1})$$

$$\Sigma_j \sim IW(nu, V)$$

Be careful in assessing the prior parameter Amu: 0.01 can be too small for some applications. See chapter 5 of Rossi et al for full discussion.

**Argument Details:** Data = list(regdata, Z) [*Z optional*]

regdata: list of lists with  $X$  and  $y$  matrices for each of  $nreg=length(regdata)$  regressions  
 regdata[[i]]\$X:  $n_i \times nvar$  design matrix for equation  $i$   
 regdata[[i]]\$y:  $n_i \times 1$  vector of observations for equation  $i$   
 Z:  $nreg \times nz$  matrix of unit characteristics (def: vector of ones)

Prior = list(deltabar, Ad, mubar, Amu, nu, V, nu.e, ssq, ncomp) [all but ncomp are optional]

deltabar:  $n \times nvar$  vector of prior means (def: 0)  
 Ad: prior precision matrix for vec(Delta) (def:  $0.01 * I$ )  
 mubar:  $nvar \times 1$  prior mean vector for normal component mean (def: 0)  
 Amu: prior precision for normal component mean (def: 0.01)  
 nu: d.f. parameter for IW prior on normal component Sigma (def:  $nvar+3$ )  
 V: PDS location parameter for IW prior on normal component Sigma (def:  $nu * I$ )  
 nu.e: d.f. parameter for regression error variance prior (def: 3)  
 ssq: scale parameter for regression error variance prior (def:  $var(y_i)$ )  
 a: Dirichlet prior parameter (def: 5)  
 ncomp: number of components used in normal mixture

Mcmc = list(R, keep, nprint) [only R required]

R: number of MCMC draws  
 keep: MCMC thinning parm – keep every keepth draw (def: 1)  
 nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)

**nmix Details:** nmix is a list with 3 components. Several functions in the bayesm package that involve a Dirichlet Process or mixture-of-normals return nmix. Across these functions, a common structure is used for nmix in order to utilize generic summary and plotting functions.

probdraw:  $ncomp \times R/keep$  matrix that reports the probability that each draw came from a particular component  
 zdraw:  $R/keep \times nobs$  matrix that indicates which component each draw is assigned to (here, null)  
 compdraw: A list of  $R/keep$  lists of  $ncomp$  lists. Each of the inner-most lists has 2 elements: a vector of draws for mu and a

## Value

A list containing:

taudraw  $R/keep \times nreg$  matrix of error variance draws  
 betadraw  $nreg \times nvar \times R/keep$  array of individual regression coef draws  
 Deltadraw  $R/keep \times nz * nvar$  matrix of Deltadraws  
 nmix a list containing: probdraw, zdraw, compdraw (see “nmix Details” section)

## Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

## References

For further discussion, see Chapter 5, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**[rhierLinearModel](#)**Examples**

```

if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)

nreg = 300
nobs = 500
nvar = 3
nz = 2

Z = matrix(runif(nreg*nz), ncol=nz)
Z = t(t(Z) - apply(Z,2,mean))
Delta = matrix(c(1,-1,2,0,1,0), ncol=nz)
tau0 = 0.1
iota = c(rep(1,nobs))

## create arguments for rmixture

tcomps = NULL
a = matrix(c(1,0,0,0.5773503,1.1547005,0,-0.4082483,0.4082483,1.2247449), ncol=3)
tcomps[[1]] = list(mu=c(0,-1,-2), rooti=a)
tcomps[[2]] = list(mu=c(0,-1,-2)*2, rooti=a)
tcomps[[3]] = list(mu=c(0,-1,-2)*4, rooti=a)
tpvec = c(0.4, 0.2, 0.4)

## simulated data with Z
regdata = NULL
betas = matrix(double(nreg*nvar), ncol=nvar)
tind = double(nreg)

for (reg in 1:nreg) {
  tempout = rmixture(1,tpvec,tcomps)
  betas[reg,] = Delta%*%Z[reg,] + as.vector(tempout$x)
  tind[reg] = tempout$z
  X = cbind(iota, matrix(runif(nobs*(nvar-1)),ncol=(nvar-1)))
  tau = tau0*runif(1,min=0.5,max=1)
  y = X%*%betas[reg,] + sqrt(tau)*rnorm(nobs)
  regdata[[reg]] = list(y=y, X=X, beta=betas[reg,], tau=tau)
}

## run rhierLinearMixture

Data1 = list(regdata=regdata, Z=Z)
Prior1 = list(ncomp=3)
Mcmc1 = list(R=R, keep=1)

out1 = rhierLinearMixture(Data=Data1, Prior=Prior1, Mcmc=Mcmc1)

cat("Summary of Delta draws", fill=TRUE)

```

```

summary(out1$Deltadraw, tvalues=as.vector(Delta))

cat("Summary of Normal Mixture Distribution", fill=TRUE)
summary(out1$nmix)

## plotting examples
if(0){
  plot(out1$betadraw)
  plot(out1$nmix)
  plot(out1$Deltadraw)
}

```

---

rhierLinearModel	<i>Gibbs Sampler for Hierarchical Linear Model with Normal Heterogeneity</i>
------------------	--

---

## Description

rhierLinearModel implements a Gibbs Sampler for hierarchical linear models with a normal prior.

## Usage

```
rhierLinearModel(Data, Prior, Mcmc)
```

## Arguments

Data	list(regdata, Z)
Prior	list(Deltabar, A, nu.e, ssq, nu, V)
Mcmc	list(R, keep, nprint)

## Details

**Model and Priors:** nreg regression equations with  $nvar$   $X$  variables in each equation

$y_i = X_i\beta_i + e_i$  with  $e_i \sim N(0, \tau_i)$

$\tau_i \sim nu.e * ssq_i / \chi_{nu.e}^2$  where  $\tau_i$  is the variance of  $e_i$

$\beta_i \sim N(Z\Delta[i,], V_\beta)$

Note:  $Z\Delta$  is the matrix  $Z * \Delta$  and  $[i,]$  refers to  $i$ th row of this product

$vec(\Delta)$  given  $V_\beta \sim N(vec(Deltabar), V_\beta(x)A^{-1})$

$V_\beta \sim IW(nu, V)$

$Delta, Deltabar$  are  $nzxnvar$ ;  $A$  is  $nzxnz$ ;  $V_\beta$  is  $nvarxnvar$ .

Note: if you don't have any  $Z$  variables, omit  $Z$  in the Data argument and a vector of ones will be inserted; the matrix  $\Delta$  will be  $1xnvar$  and should be interpreted as the mean of all unit  $\beta$ s.

**Argument Details:** Data = list(regdata, Z) [ $Z$  optional]

regdata: list of lists with  $X$  and  $y$  matrices for each of  $nreg=length(regdata)$  regressions

regdata[[i]]\$X:  $n_i \times nvar$  design matrix for equation  $i$   
 regdata[[i]]\$y:  $n_i \times 1$  vector of observations for equation  $i$   
 Z:  $nreg \times nz$  matrix of unit characteristics (def: vector of ones)

Prior = list(Deltabar, A, nu.e, ssq, nu, V) [optional]

Deltabar:  $n \times n \times nvar$  matrix of prior means (def: 0)  
 A:  $n \times n \times nz$  matrix for prior precision (def: 0.01I)  
 nu.e: d.f. parameter for regression error variance prior (def: 3)  
 ssq: scale parameter for regression error var prior (def: var(y\_i))  
 nu: d.f. parameter for Vbeta prior (def: nvar+3)  
 V: Scale location matrix for Vbeta prior (def: nu\*I)

Mcmc = list(R, keep, nprint) [only R required]

R: number of MCMC draws  
 keep: MCMC thinning parm – keep every keepth draw (def: 1)  
 nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)

## Value

A list containing:

betadraw  $nreg \times nvar \times R/keep$  array of individual regression coef draws  
 taudraw  $R/keep \times nreg$  matrix of error variance draws  
 Deltadraw  $R/keep \times nz * nvar$  matrix of Deltadraws  
 Vbetadraw  $R/keep \times nvar * nvar$  matrix of Vbeta draws

## Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

## References

For further discussion, see Chapter 3, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

## See Also

[rhierLinearMixture](#)

## Examples

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)
```

```
nreg = 100
nobs = 100
nvar = 3
```

```

Vbeta = matrix(c(1, 0.5, 0, 0.5, 2, 0.7, 0, 0.7, 1), ncol=3)

Z = cbind(c(rep(1,nreg)), 3*runif(nreg))
Z[,2] = Z[,2] - mean(Z[,2])
nz = ncol(Z)
Delta = matrix(c(1,-1,2,0,1,0), ncol=2)
Delta = t(Delta) # first row of Delta is means of betas
Beta = matrix(rnorm(nreg*nvar),nrow=nreg)%%chol(Vbeta) + Z%*%Delta

tau = 0.1
iota = c(rep(1,nobs))
regdata = NULL
for (reg in 1:nreg) {
  X = cbind(iota, matrix(runif(nobs*(nvar-1)),ncol=(nvar-1)))
  y = X%*%Beta[reg,] + sqrt(tau)*rnorm(nobs)
  regdata[[reg]] = list(y=y, X=X)
}

Data1 = list(regdata=regdata, Z=Z)
Mcmc1 = list(R=R, keep=1)

out = rhierLinearModel(Data=Data1, Mcmc=Mcmc1)

cat("Summary of Delta draws", fill=TRUE)
summary(out$Deltadraw, tvalues=as.vector(Delta))

cat("Summary of Vbeta draws", fill=TRUE)
summary(out$Vbetadraw, tvalues=as.vector(Vbeta[upper.tri(Vbeta,diag=TRUE)]))

## plotting examples
if(0){
  plot(out$betadraw)
  plot(out$Deltadraw)
}

```

---

rhierMnIDP

*MCMC Algorithm for Hierarchical Multinomial Logit with Dirichlet Process Prior Heterogeneity*


---

## Description

rhierMnIDP is a MCMC algorithm for a hierarchical multinomial logit with a Dirichlet Process prior for the distribution of heterogeneity. A base normal model is used so that the DP can be interpreted as allowing for a mixture of normals with as many components as there are panel units. This is a hybrid Gibbs Sampler with a RW Metropolis step for the MNL coefficients for each panel unit. This procedure can be interpreted as a Bayesian semi-parameteric method in the sense that the DP prior can accommodate heterogeneity of an unknown form.

## Usage

```
rhierMnIDP(Data, Prior, Mcmc)
```

**Arguments**

Data	list(lgtdata, Z, p)
Prior	list(deltabar, Ad, Prioralpha, lambda_hyper)
Mcmc	list(R, keep, nprint, s, w, maxunique, gridsizes)

**Details**

**Model and Priors:**  $y_i \sim MNL(X_i, \beta_i)$  with  $i = 1, \dots, \text{length}(lgtdata)$  and where  $\theta_i$  is  $nvarx1$

$$\beta_i = Z\Delta[i,] + u_i$$

Note:  $Z\Delta$  is the matrix  $Z * \Delta$ ;  $[i,]$  refers to  $i$ th row of this product

Delta is an  $nzxnvar$  matrix

$$\beta_i \sim N(\mu_i, \Sigma_i)$$

$$\theta_i = (\mu_i, \Sigma_i) \sim DP(G_0(\lambda), \alpha)$$

$G_0(\lambda)$  :

$$\mu_i | \Sigma_i \sim N(0, \Sigma_i(x)a^{-1})$$

$$\Sigma_i \sim IW(nu, nu * v * I)$$

$$delta = \text{vec}(\Delta) \sim N(deltabar, A_d^{-1})$$

$\lambda(a, nu, v)$  :

$$a \sim \text{uniform}[\text{alim}[1], \text{alimb}[2]]$$

$$nu \sim \text{dim}(\text{data}) - 1 + \exp(z)$$

$$z \sim \text{uniform}[\text{dim}(\text{data}) - 1 + \text{nulim}[1], \text{nulim}[2]]$$

$$v \sim \text{uniform}[\text{vlim}[1], \text{vlim}[2]]$$

$$\alpha \sim (1 - (\alpha - \text{alphamin}) / (\text{alphamax} - \text{alphamin}))^{\text{power}}$$

$\alpha = \text{alphamin}$  then expected number of components =  $I\text{starmin}$

$\alpha = \text{alphamax}$  then expected number of components =  $I\text{starmax}$

$Z$  should NOT include an intercept and is centered for ease of interpretation. The mean of each of the  $n\text{lgt}$   $\beta$ s is the mean of the normal mixture. Use `summary()` to compute this mean from the `compdraw` output.

We parameterize the prior on  $\Sigma_i$  such that  $\text{mode}(\Sigma) = nu / (nu + 2) v I$ . The support of  $nu$  enforces a non-degenerate IW density;  $\text{nulim}[1] > 0$ .

The default choices of `alim`, `nulim`, and `vlim` determine the location and approximate size of candidate "atoms" or possible normal components. The defaults are sensible given a reasonable scaling of the X variables. You want to insure that `alim` is set for a wide enough range of values (remember  $a$  is a precision parameter) and the  $v$  is big enough to propose Sigma matrices wide enough to cover the data range.

A careful analyst should look at the posterior distribution of  $a$ ,  $nu$ ,  $v$  to make sure that the support is set correctly in `alim`, `nulim`, `vlim`. In other words, if we see the posterior bunched up at one end of these support ranges, we should widen the range and rerun.

If you want to force the procedure to use many small atoms, then set `nulim` to consider only large values and set `vlim` to consider only small scaling constants. Set `alphamax` to a large number. This will create a very "lumpy" density estimate somewhat like the classical Kernel density estimates. Of course, this is not advised if you have a prior belief that densities are relatively smooth.

**Argument Details:** Data = list(lgtdata, Z, p) [*Z optional*]

lgtdata: list of lists with each cross-section unit MNL data  
 lgtdata[[i]]\$y:  $n_i \times 1$  vector of multinomial outcomes (1, ..., m)  
 lgtdata[[i]]\$X:  $n_i \times nvar$  design matrix for *i*th unit  
 Z:  $nreg \times nz$  matrix of unit characteristics (def: vector of ones)  
 p: number of choice alternatives

Prior = list(deltabar, Ad, Prioralpha, lambda\_hyper) [*optional*]

deltabar:  $nz * nvar \times 1$  vector of prior means (def: 0)  
 Ad: prior precision matrix for vec(D) (def: 0.01\*I)  
 Prioralpha: list(Istarmin, Istarmax, power)  
 \$Istarmin: expected number of components at lower bound of support of alpha def(1)  
 \$Istarmax: expected number of components at upper bound of support of alpha (def: min(50, 0.1\*nigt))  
 \$power: power parameter for alpha prior (def: 0.8)  
 lambda\_hyper: list(alim, nulim, vlim)  
 \$alim: defines support of a distribution (def: c(0.01, 2))  
 \$nulim: defines support of nu distribution (def: c(0.001, 3))  
 \$vlim: defines support of v distribution (def: c(0.1, 4))

Mcmc = list(R, keep, nprint, s, w, maxunique, gridsize) [*only R required*]

R: number of MCMC draws  
 keep: MCMC thinning parameter – keep every keepth draw (def: 1)  
 nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)  
 s: scaling parameter for RW Metropolis (def: 2.93/sqrt(nvar))  
 w: fractional likelihood weighting parameter (def: 0.1)  
 maxuniq: storage constraint on the number of unique components (def: 200)  
 gridsize: number of discrete points for hyperparameter priors, (def: 20)

**nmix Details:** nmix is a list with 3 components. Several functions in the bayesm package that involve a Dirichlet Process or mixture-of-normals return nmix. Across these functions, a common structure is used for nmix in order to utilize generic summary and plotting functions.

probdraw:  $ncomp \times R/keep$  matrix that reports the probability that each draw came from a particular component (here, a or  
 zdraw:  $R/keep \times nobs$  matrix that indicates which component each draw is assigned to (here, null)  
 compdraw: A list of  $R/keep$  lists of  $ncomp$  lists. Each of the inner-most lists has 2 elemens: a vector of draws for mu and a

## Value

A list containing:

Deltadraw  $R/keep \times nz * nvar$  matrix of draws of Delta, first row is initial value  
 betadraw  $nigt \times nvar \times R/keep$  array of draws of betas  
 nmix a list containing: probdraw, zdraw, compdraw (see “nmix Details” section)  
 adraw  $R/keep$  draws of hyperparm a  
 vdraw  $R/keep$  draws of hyperparm v

nudraw	<i>R/keep</i> draws of hyperparm nu
Istardraw	<i>R/keep</i> draws of number of unique components
alphadraw	<i>R/keep</i> draws of number of DP tightness parameter
loglike	<i>R/keep</i> draws of log-likelihood

### Note

As is well known, Bayesian density estimation involves computing the predictive distribution of a "new" unit parameter,  $\theta_{n+1}$  (here "n"=nlgt). This is done by averaging the normal base distribution over draws from the distribution of  $\theta_{n+1}$  given  $\theta_1, \dots, \theta_n$ , alpha, lambda, data. To facilitate this, we store those draws from the predictive distribution of  $\theta_{n+1}$  in a list structure compatible with other bayesm routines that implement a finite mixture of normals.

Large R values may be required (>20,000).

### Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

### References

For further discussion, see Chapter 5, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

### See Also

[rhierMnlRwMixture](#)

### Examples

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=20000} else {R=10}
set.seed(66)

p = 3                                # num of choice alterns
ncoef = 3
nlgt = 300                            # num of cross sectional units
nz = 2
Z = matrix(runif(nz*nlgt),ncol=nz)
Z = t(t(Z)-apply(Z,2,mean))           # demean Z
ncomp = 3                              # no of mixture components
Delta=matrix(c(1,0,1,0,1,2),ncol=2)

comps = NULL
comps[[1]] = list(mu=c(0,-1,-2), rooti=diag(rep(2,3)))
comps[[2]] = list(mu=c(0,-1,-2)*2, rooti=diag(rep(2,3)))
comps[[3]] = list(mu=c(0,-1,-2)*4, rooti=diag(rep(2,3)))
pvec=c(0.4, 0.2, 0.4)

## simulate from MNL model conditional on X matrix
simmnlwX = function(n,X,beta) {
  k = length(beta)
```

```

Xbeta = X%%beta
j = nrow(Xbeta) / n
Xbeta = matrix(Xbeta, byrow=TRUE, ncol=j)
Prob = exp(Xbeta)
iota = c(rep(1,j))
denom = Prob%%iota
Prob = Prob / as.vector(denom)
y = vector("double", n)
ind = 1:j
for (i in 1:n) {
  yvec = rmultinom(1, 1, Prob[i,])
  y[i] = ind%%yvec}
return(list(y=y, X=X, beta=beta, prob=Prob))
}

## simulate data with a mixture of 3 normals
simlgtdata = NULL
ni = rep(50,300)
for (i in 1:nlgt) {
  betai = Delta%%Z[i,] + as.vector(rmixture(1,pvec,comps)$x)
  Xa = matrix(runif(ni[i]*p,min=-1.5,max=0), ncol=p)
  X = createX(p, na=1, nd=NULL, Xa=Xa, Xd=NULL, base=1)
  outa = simmnlwX(ni[i], X, betai)
  simlgtdata[[i]] = list(y=outa$y, X=X, beta=betai)
}

## plot betas
if(0){
  bmat = matrix(0, nlgt, ncoef)
  for(i in 1:nlgt) { bmat[i,] = simlgtdata[[i]]$beta }
  par(mfrow = c(ncoef,1))
  for(i in 1:ncoef) { hist(bmat[,i], breaks=30, col="magenta") }
}

## set Data and Mcmc lists
keep = 5
Mcmc1 = list(R=R, keep=keep)
Data1 = list(p=p, lgtdata=simlgtdata, Z=Z)

out = rhierMnlDP(Data=Data1, Mcmc=Mcmc1)

cat("Summary of Delta draws", fill=TRUE)
summary(out$Deltadraw, tvalues=as.vector(Delta))

## plotting examples
if(0) {
  plot(out$betadraw)
  plot(out$nmix)
}

```

---

rhierMnlRwMixture      *MCMC Algorithm for Hierarchical Multinomial Logit with Mixture-of-Normals Heterogeneity*

---

### Description

rhierMnlRwMixture is a MCMC algorithm for a hierarchical multinomial logit with a mixture of normals heterogeneity distribution. This is a hybrid Gibbs Sampler with a RW Metropolis step for the MNL coefficients for each panel unit.

### Usage

```
rhierMnlRwMixture(Data, Prior, Mcmc)
```

### Arguments

Data	list(lgtdata, Z, p)
Prior	list(a, deltabar, Ad, mubar, Amu, nu, V, a, ncomp, SignRes)
Mcmc	list(R, keep, nprint, s, w)

### Details

**Model and Priors:**  $y_i \sim MNL(X_i, \beta_i)$  with  $i = 1, \dots, \text{length}(\text{lgtdata})$  and where  $\beta_i$  is  $nvar \times 1$

$\beta_i = Z\Delta[i,] + u_i$

Note:  $Z\Delta$  is the matrix  $Z * \Delta$  and  $[i,]$  refers to  $i$ th row of this product

Delta is an  $n \times nvar$  array

$u_i \sim N(\mu_{ind}, \Sigma_{ind})$  with  $ind \sim \text{multinomial}(pvec)$

$pvec \sim \text{dirichlet}(a)$

$\text{delta} = \text{vec}(\Delta) \sim N(\text{deltabar}, A_d^{-1})$

$\mu_j \sim N(\text{mubar}, \Sigma_j(x)Amu^{-1})$

$\Sigma_j \sim IW(nu, V)$

Note:  $Z$  should NOT include an intercept and is centered for ease of interpretation. The mean of each of the  $n$ lgt  $\beta$ s is the mean of the normal mixture. Use `summary()` to compute this mean from the `compdraw` output.

Be careful in assessing prior parameter `Amu`: 0.01 is too small for many applications. See chapter 5 of Rossi et al for full discussion.

**Argument Details:** `Data = list(lgtdata, Z, p)` [*Z optional*]

lgtdata:	list of <code>n</code> lgt= <code>length(lgtdata)</code> lists with each cross-section unit MNL data
lgtdata[[i]]\$y:	$n_i \times 1$ vector of multinomial outcomes $(1, \dots, p)$
lgtdata[[i]]\$X:	$n_i * p \times nvar$ design matrix for $i$ th unit
Z:	$n \times nvar$ matrix of unit chars (def: vector of ones)
p:	number of choice alternatives

`Prior = list(a, deltabar, Ad, mubar, Amu, nu, V, a, ncomp, SignRes)` [*all but ncomp are optional*]

**a:**  $ncomp \times 1$  vector of Dirichlet prior parameters (def: rep(5, ncomp))  
**deltabar:**  $nz * nvar \times 1$  vector of prior means (def: 0)  
**Ad:** prior precision matrix for vec(D) (def: 0.01\*I)  
**mubar:**  $nvar \times 1$  prior mean vector for normal component mean (def: 0 if unrestricted; 2 if restricted)  
**Amu:** prior precision for normal component mean (def: 0.01 if unrestricted; 0.1 if restricted)  
**nu:** d.f. parameter for IW prior on normal component Sigma (def: nvar+3 if unrestricted; nvar+15 if restricted)  
**V:** PDS location parameter for IW prior on normal component Sigma (def: nu\*I if unrestricted; nu\*D if restricted)  
**ncomp:** number of components used in normal mixture  
**SignRes:**  $nvar \times 1$  vector of sign restrictions on the coefficient estimates (def: rep(0, nvar))

Mcmc = list(R, keep, nprint, s, w) [only R required]

**R:** number of MCMC draws  
**keep:** MCMC thinning parameter – keep every keepth draw (def: 1)  
**nprint:** print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)  
**s:** scaling parameter for RW Metropolis (def: 2.93/sqrt(nvar))  
**w:** fractional likelihood weighting parameter (def: 0.1)

**Sign Restrictions:** If  $\beta_k$  has a sign restriction:  $\beta_k = SignRes[k] * exp(\beta * k)$

To use sign restrictions on the coefficients, SignRes must be an  $nvar \times 1$  vector containing values of either 0, -1, or 1. The value 0 means there is no sign restriction, -1 ensures that the coefficient is *negative*, and 1 ensures that the coefficient is *positive*. For example, if SignRes = c(0, 1, -1), the first coefficient is unconstrained, the second will be positive, and the third will be negative.

The sign restriction is implemented such that if the the  $k$ 'th  $\beta$  has a non-zero sign restriction (i.e., it is constrained), we have  $\beta_k = SignRes[k] * exp(\beta * k)$ .

The sign restrictions (if used) will be reflected in the betadraw output. However, the unconstrained mixture components are available in nmix. **Important:** Note that draws from nmix are distributed according to the mixture of normals but **not** the coefficients in betadraw.

Care should be taken when selecting priors on any sign restricted coefficients. See related vignette for additional information.

**nmix Details:** nmix is a list with 3 components. Several functions in the bayesm package that involve a Dirichlet Process or mixture-of-normals return nmix. Across these functions, a common structure is used for nmix in order to utilize generic summary and plotting functions.

**probdraw:**  $ncomp \times R/keep$  matrix that reports the probability that each draw came from a particular component  
**zdraw:**  $R/keep \times nobs$  matrix that indicates which component each draw is assigned to (here, null)  
**compdraw:** A list of  $R/keep$  lists of  $ncomp$  lists. Each of the inner-most lists has 2 elements: a vector of draws for mu and a

## Value

A list containing:

**Deltadraw**  $R/keep \times nz * nvar$  matrix of draws of Delta, first row is initial value  
**betadraw**  $nlgtxnvar \times R/keep$  array of beta draws  
**nmix** a list containing: probdraw, zdraw, compdraw (see “nmix Details” section)  
**loglike**  $R/keep \times 1$  vector of log-likelihood for each kept draw  
**SignRes**  $nvar \times 1$  vector of sign restrictions

**Note**

Note: as of version 2.0-2 of bayesm, the fractional weight parameter has been changed to a weight between 0 and 1.  $w$  is the fractional weight on the normalized pooled likelihood. This differs from what is in Rossi et al chapter 5, i.e.

$$like_i^{(1-w)} xlike_{pooled}^{((n_i/N)*w)}$$

Large R values may be required (>20,000).

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see Chapter 5, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**

[rmnlIndepMetrop](#)

**Examples**

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=10000} else {R=10}
set.seed(66)

p = 3 # num of choice alterns
ncoef = 3
nlgt = 300 # num of cross sectional units
nz = 2
Z = matrix(runif(nz*nlgt),ncol=nz)
Z = t(t(Z) - apply(Z,2,mean)) # demean Z
ncomp = 3 # num of mixture components
Delta = matrix(c(1,0,1,0,1,2),ncol=2)

comps=NULL
comps[[1]] = list(mu=c(0,-1,-2), rooti=diag(rep(1,3)))
comps[[2]] = list(mu=c(0,-1,-2)*2, rooti=diag(rep(1,3)))
comps[[3]] = list(mu=c(0,-1,-2)*4, rooti=diag(rep(1,3)))
pvec = c(0.4, 0.2, 0.4)

## simulate from MNL model conditional on X matrix
simmnlwX= function(n,X,beta) {
  k = length(beta)
  Xbeta = X*%beta
  j = nrow(Xbeta) / n
  Xbeta = matrix(Xbeta, byrow=TRUE, ncol=j)
  Prob = exp(Xbeta)
  iota = c(rep(1,j))
  denom = Prob*%iota
  Prob = Prob/as.vector(denom)
```

```

y = vector("double",n)
ind = 1:j
for (i in 1:n) {
  yvec = rmultinom(1, 1, Prob[i,])
  y[i] = ind*%*%yvec
}
return(list(y=y, X=X, beta=beta, prob=Prob))
}

## simulate data
simlgtdata = NULL
ni = rep(50, 300)
for (i in 1:nlgt) {
  betai = Delta*%*%Z[i,] + as.vector(rmixture(1,pvec,comps)$x)
  Xa = matrix(runif(ni[i]*p,min=-1.5,max=0), ncol=p)
  X = createX(p, na=1, nd=NULL, Xa=Xa, Xd=NULL, base=1)
  outa = simmnlwX(ni[i], X, betai)
  simlgtdata[[i]] = list(y=outa$y, X=X, beta=betai)
}

## plot betas
if(0){
  bmat = matrix(0, nlgt, ncoef)
  for(i in 1:nlgt) {bmat[i,] = simlgtdata[[i]]$beta}
  par(mfrow = c(ncoef,1))
  for(i in 1:ncoef) { hist(bmat[,i], breaks=30, col="magenta") }
}

## set parms for priors and Z
Prior1 = list(ncomp=5)
keep = 5
Mcmc1 = list(R=R, keep=keep)
Data1 = list(p=p, lgtdata=simlgtdata, Z=Z)

## fit model without sign constraints
out1 = rhierMnlRwMixture(Data=Data1, Prior=Prior1, Mcmc=Mcmc1)

cat("Summary of Delta draws", fill=TRUE)
summary(out1$Deltadraw, tvalues=as.vector(Delta))

cat("Summary of Normal Mixture Distribution", fill=TRUE)
summary(out1$nmix)

## plotting examples
if(0) {
  plot(out1$betadraw)
  plot(out1$nmix)
}

## fit model with constraint that beta_i2 < 0 forall i
Prior2 = list(ncomp=5, SignRes=c(0,-1,0))
out2 = rhierMnlRwMixture(Data=Data1, Prior=Prior2, Mcmc=Mcmc1)

```

```

cat("Summary of Delta draws", fill=TRUE)
summary(out2$Deltadraw, tvalues=as.vector(Delta))

cat("Summary of Normal Mixture Distribution", fill=TRUE)
summary(out2$nmix)

## plotting examples
if(0) {
  plot(out2$betadraw)
  plot(out2$nmix)
}

```

rhierNegbinRw

*MCMC Algorithm for Hierarchical Negative Binomial Regression***Description**

rhierNegbinRw implements an MCMC algorithm for the hierarchical Negative Binomial (NBD) regression model. Metropolis steps for each unit-level set of regression parameters are automatically tuned by optimization. Over-dispersion parameter ( $\alpha$ ) is common across units.

**Usage**

```
rhierNegbinRw(Data, Prior, Mcmc)
```

**Arguments**

Data	list(regdata, Z)
Prior	list(Deltabar, Adelta, nu, V, a, b)
Mcmc	list(R, keep, nprint, s_beta, s_alpha, alpha, c, Vbeta0, Delta0)

**Details**

**Model and Priors:**  $y_i \sim \text{NBD}(\text{mean}=\lambda, \text{over-dispersion}=\alpha)$

$$\lambda = \exp(X_i \beta_i)$$

$$\beta_i \sim N(\Delta' z_i, V\text{beta})$$

$$\text{vec}(\Delta | V\text{beta}) \sim N(\text{vec}(D\text{eltabar}), V\text{beta}(x)A\text{delta})$$

$$V\text{beta} \sim \text{IW}(\text{nu}, V)$$

$$\alpha \sim \text{Gamma}(a, b) \text{ (unless Mcmc\$alpha specified)}$$

Note: prior mean of  $\alpha = a/b$ , variance =  $a/(b^2)$

**Argument Details:** Data = list(regdata, Z) [Z optional]

regdata:	list of lists with data on each of nreg units
regdata[[i]]\$X:	nobs <sub>i</sub> xnvar matrix of X variables
regdata[[i]]\$y:	nobs <sub>i</sub> x1 vector of count responses
Z:	nregxnz matrix of unit characteristics (def: vector of ones)

Prior = list(Deltabar, Adelta, nu, V, a, b) *[optional]*

Deltabar: *nzxnvar* prior mean matrix (def: 0)  
 Adelta: *nzxnz* PDS prior precision matrix (def: 0.01\*I)  
 nu: d.f. parameter for Inverted Wishart prior (def: nvar+3)  
 V: location matrix of Inverted Wishart prior (def: nu\*I)  
 a: Gamma prior parameter (def: 0.5)  
 b: Gamma prior parameter (def: 0.1)

Mcmc = list(R, keep, nprint, s\_beta, s\_alpha, alpha, c, Vbeta0, Delta0) *[only R required]*

R: number of MCMC draws  
 keep: MCMC thinning parameter – keep every keepth draw (def: 1)  
 nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)  
 s\_beta: scaling for beta | alpha RW inc cov (def: 2.93/sqrt(nvar))  
 s\_alpha: scaling for alpha | beta RW inc cov (def: 2.93)  
 alpha: over-dispersion parameter (def: alpha ~ Gamma(a,b))  
 c: fractional likelihood weighting parm (def: 2)  
 Vbeta0: starting value for Vbeta (def: I)  
 Delta0: starting value for Delta (def: 0)

### Value

A list containing:

llike *R/keepx1* vector of values of log-likelihood  
 betadraw *nregxnvarxR/keep* array of beta draws  
 alphadraw *R/keepx1* vector of alpha draws  
 acceptrbeta acceptance rate of the beta draws  
 acceptraalpha acceptance rate of the alpha draws

### Note

The NBD regression encompasses Poisson regression in the sense that as alpha goes to infinity the NBD distribution tends to the Poisson.

For "small" values of alpha, the dependent variable can be extremely variable so that a large number of observations may be required to obtain precise inferences.

For ease of interpretation, we recommend demeaning *Z* variables.

### Author(s)

Sridhar Narayanan (Stanford GSB) and Peter Rossi (Anderson School, UCLA), <perossichi@gmail.com>.

### References

For further discussion, see Chapter 5, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**[rnegbinRw](#)**Examples**

```

if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)

# Simulate from the Negative Binomial Regression
simnegbin = function(X, beta, alpha) {
  lambda = exp(X%*%beta)
  y = NULL
  for (j in 1:length(lambda)) {y = c(y, rnbinom(1, mu=lambda[j], size=alpha)) }
  return(y)
}

nreg = 100      # Number of cross sectional units
T = 50         # Number of observations per unit
nobs = nreg*T
nvar = 2       # Number of X variables
nz = 2         # Number of Z variables

## Construct the Z matrix
Z = cbind(rep(1,nreg), rnorm(nreg,mean=1,sd=0.125))

Delta = cbind(c(4,2), c(0.1,-1))
alpha = 5
Vbeta = rbind(c(2,1), c(1,2))

## Construct the regdata (containing X)
simnegbindata = NULL
for (i in 1:nreg) {
  betai = as.vector(Z[i,]%*%Delta) + chol(Vbeta)%*%rnorm(nvar)
  X = cbind(rep(1,T),rnorm(T,mean=2,sd=0.25))
  simnegbindata[[i]] = list(y=simnegbin(X,betai,alpha), X=X, beta=betai)
}

Beta = NULL
for (i in 1:nreg) {Beta = rbind(Beta,matrix(simnegbindata[[i]]$beta,nrow=1))}
Data1 = list(regdata=simnegbindata, Z=Z)
Mcmc1 = list(R=R)

out = rhierNegbinRw(Data=Data1, Mcmc=Mcmc1)

cat("Summary of Delta draws", fill=TRUE)
summary(out$Deltadraw, tvalues=as.vector(Delta))

cat("Summary of Vbeta draws", fill=TRUE)
summary(out$Vbetadraw, tvalues=as.vector(Vbeta[upper.tri(Vbeta,diag=TRUE)]))

cat("Summary of alpha draws", fill=TRUE)
summary(out$alpha, tvalues=alpha)

```

```
## plotting examples
if(0){
  plot(out$betadraw)
  plot(out$alpha, tvalues=alpha)
  plot(out$Deltadraw, tvalues=as.vector(Delta))
}
```

rivDP

*Linear "IV" Model with DP Process Prior for Errors***Description**

rivDP is a Gibbs Sampler for a linear structural equation with an arbitrary number of instruments. rivDP uses a mixture-of-normals for the structural and reduced form equations implemented with a Dirichlet Process prior.

**Usage**

```
rivDP(Data, Prior, Mcmc)
```

**Arguments**

Data	list(y, x, w, z)
Prior	list(md, Ad, mbg, Abg, lambda, Prioralpha, lambda_hyper)
Mcmc	list(R, keep, nprint, maxuniq, SCALE, gridsize)

**Details**

**Model and Priors:**  $x = z'\delta + e1$

$y = \beta * x + w'\gamma + e2$

$e1, e2 \sim N(\theta_i)$  where  $\theta_i$  represents  $\mu_i, \Sigma_i$

Note: Error terms have non-zero means. DO NOT include intercepts in the  $z$  or  $w$  matrices. This is different from rivGibbs which requires intercepts to be included explicitly.

$\delta \sim N(md, Ad^{-1})$

$vec(\beta, \gamma) \sim N(mbg, Abg^{-1})$

$\theta_i \sim G$

$G \sim DP(alpha, G_0)$

$alpha \sim (1 - (alpha - alpha_{min}) / (alpha_{max} - alpha_{min}))^{power}$

where  $alpha_{min}$  and  $alpha_{max}$  are set using the arguments in the reference below. It is highly recommended that you use the default values for the hyperparameters of the prior on alpha.

$G_0$  is the natural conjugate prior for  $(\mu, \Sigma)$ :  $\Sigma \sim IW(nu, vI)$  and  $\mu|\Sigma \sim N(0, \Sigma(x)a^{-1})$

These parameters are collected together in the list  $\lambda$ . It is highly recommended that you use the default settings for these hyper-parameters.

$\lambda(a, nu, v)$  :

$a \sim \text{uniform}[alim[1], alimb[2]]$

$nu \sim \text{dim}(\text{data})-1 + \exp(z)$   
 $z \sim \text{uniform}[\text{dim}(\text{data})-1 + \text{nulim}[1], \text{nulim}[2]]$   
 $v \sim \text{uniform}[\text{vlim}[1], \text{vlim}[2]]$

**Argument Details:** `Data = list(y, x, w, z)`

`y:`  $nx1$  vector of obs on LHS variable in structural equation  
`x:`  $nx1$  vector of obs on "endogenous" variable in structural equation  
`w:`  $nxj$  matrix of obs on "exogenous" variables in the structural equation  
`z:`  $nxp$  matrix of obs on instruments

`Prior = list(md, Ad, mbg, Abg, lambda, Prioralpha, lambda_hyper)` [optional]

`md:`  $p$ -length prior mean of delta (def: 0)  
`Ad:`  $p \times p$  PDS prior precision matrix for prior on delta (def:  $0.01 * I$ )  
`mbg:`  $(j + 1)$ -length prior mean vector for prior on beta, gamma (def: 0)  
`Abg:`  $(j + 1) \times (j + 1)$  PDS prior precision matrix for prior on beta, gamma (def:  $0.01 * I$ )  
`Prioralpha:` `list(Istarmin, Istarmax, power)`  
`$Istarmin:` is expected number of components at lower bound of support of alpha (def: 1)  
`$Istarmax:` is expected number of components at upper bound of support of alpha (def: `floor(0.1 * length(y))`)  
`$power:` is the power parameter for alpha prior (def: 0.8)  
`lambda_hyper:` `list(alim, nulim, vlim)`  
`$alim:` defines support of a distribution (def: `c(0.01, 10)`)  
`$nulim:` defines support of nu distribution (def: `c(0.01, 3)`)  
`$vlim:` defines support of v distribution (def: `c(0.1, 4)`)

`Mcmc = list(R, keep, nprint, maxuniq, SCALE, gridsize)` [only R required]

`R:` number of MCMC draws  
`keep:` MCMC thinning parameter: keep every keepth draw (def: 1)  
`nprint:` print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)  
`maxuniq:` storage constraint on the number of unique components (def: 200)  
`SCALE:` scale data (def: TRUE)  
`gridsize:` gridsize parameter for alpha draws (def: 20)

**nmix Details:** `nmix` is a list with 3 components. Several functions in the `bayesm` package that involve a Dirichlet Process or mixture-of-normals return `nmix`. Across these functions, a common structure is used for `nmix` in order to utilize generic summary and plotting functions.

`probdraw:`  $n \text{comp} \times R / \text{keep}$  matrix that reports the probability that each draw came from a particular component (here, a  $0 \times 1$  matrix)  
`zdraw:`  $R / \text{keep} \times n \text{obs}$  matrix that indicates which component each draw is assigned to (here, null)  
`compdraw:` A list of  $R / \text{keep}$  lists of  $n \text{comp}$  lists. Each of the inner-most lists has 2 elements: a vector of draws for  $\mu$  and a vector of draws for  $\sigma^2$

## Value

A list containing:

`deltadraw`  $R / \text{keep} \times p$  array of delta draws  
`betadraw`  $R / \text{keep} \times 1$  vector of beta draws

alphadraw	<i>R/keepx1</i> vector of draws of Dirichlet Process tightness parameter
Istardraw	<i>R/keepx1</i> vector of draws of the number of unique normal components
gammadraw	<i>R/keepxj</i> array of gamma draws
nmix	a list containing: probdraw, zdraw, compdraw (see “nmix Details” section)

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see "A Semi-Parametric Bayesian Approach to the Instrumental Variable Problem," by Conley, Hansen, McCulloch and Rossi, *Journal of Econometrics* (2008).

See also, Chapter 4, *Bayesian Non- and Semi-parametric Methods and Applications* by Peter Rossi.

**See Also**

rivGibbs

**Examples**

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)

## simulate scaled log-normal errors and run
k = 10
delta = 1.5
Sigma = matrix(c(1, 0.6, 0.6, 1), ncol=2)
N = 1000
tbeta = 4
scalefactor = 0.6
root = chol(scalefactor*Sigma)
mu = c(1,1)

## compute interquartile ranges
ninterq = qnorm(0.75) - qnorm(0.25)
error = matrix(rnorm(100000*2), ncol=2)%*%root
error = t(t(error)+mu)
Err = t(t(exp(error))-exp(mu+0.5*scalefactor*diag(Sigma)))
lnNinterq = quantile(Err[,1], prob=0.75) - quantile(Err[,1], prob=0.25)

## simulate data
error = matrix(rnorm(N*2), ncol=2)%*%root
error = t(t(error)+mu)
Err = t(t(exp(error))-exp(mu+0.5*scalefactor*diag(Sigma)))

## scale appropriately
Err[,1] = Err[,1]*ninterq/lnNinterq
Err[,2] = Err[,2]*ninterq/lnNinterq
z = matrix(runif(k*N), ncol=k)
x = z%*(delta*c(rep(1,k))) + Err[,1]
```

```

y = x*tbeta + Err[,2]

## specify data input and mcmc parameters
Data = list();
Data$z = z
Data$x = x
Data$y = y

Mcmc = list()
Mcmc$maxuniq = 100
Mcmc$R = R
end = Mcmc$R

out = rivDP(Data=Data, Mcmc=Mcmc)

cat("Summary of Beta draws", fill=TRUE)
summary(out$betadraw, tvalues=tbeta)

## plotting examples
if(0){
  plot(out$betadraw, tvalues=tbeta)
  plot(out$nmix) # plot "fitted" density of the errors
}

```

---

rivGibbs

*Gibbs Sampler for Linear "IV" Model*


---

## Description

rivGibbs is a Gibbs Sampler for a linear structural equation with an arbitrary number of instruments.

## Usage

```
rivGibbs(Data, Prior, Mcmc)
```

## Arguments

Data	list(y, x, w, z)
Prior	list(md, Ad, mbg, Abg, nu, V)
Mcmc	list(R, keep, nprint)

## Details

**Model and Priors:**  $x = z'\delta + e1$

$y = \beta * x + w'\gamma + e2$

$e1, e2 \sim N(0, \Sigma)$

Note: if intercepts are desired in either equation, include vector of ones in  $z$  or  $w$

$$\delta \sim N(md, Ad^{-1})$$

$$vec(\beta, \gamma) \sim N(mbg, Abg^{-1})$$

$$\Sigma \sim IW(nu, V)$$

**Argument Details:** Data = list(y, x, w, z)

y:  $nx1$  vector of obs on LHS variable in structural equation  
 x:  $nx1$  vector of obs on "endogenous" variable in structural equation  
 w:  $nxj$  matrix of obs on "exogenous" variables in the structural equation  
 z:  $nxp$  matrix of obs on instruments

Prior = list(md, Ad, mbg, Abg, nu, V) [optional]

md:  $p$ -length prior mean of delta (def: 0)  
 Ad:  $pxp$  PDS prior precision matrix for prior on delta (def: 0.01\*I)  
 mbg:  $(j + 1)$ -length prior mean vector for prior on beta,gamma (def: 0)  
 Abg:  $(j + 1)x(j + 1)$  PDS prior precision matrix for prior on beta,gamma (def: 0.01\*I)  
 nu: d.f. parameter for Inverted Wishart prior on Sigma (def: 5)  
 V:  $2x2$  location matrix for Inverted Wishart prior on Sigma (def: nu\*I)

Mcmc = list(R, keep, nprint) [only R required]

R: number of MCMC draws  
 keep: MCMC thinning parameter: keep every keepth draw (def: 1)  
 nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)

## Value

A list containing:

deltadraw  $R/keepxp$  matrix of delta draws  
 betadraw  $R/keepx1$  vector of beta draws  
 gammadraw  $R/keepxj$  matrix of gamma draws  
 Sigmadraw  $R/keepx4$  matrix of Sigma draws – each row is the vector form of Sigma

## Author(s)

Rob McCulloch and Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

## References

For further discussion, see Chapter 5, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**Examples**

```

if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)

simIV = function(delta, beta, Sigma, n, z, w, gamma) {
  eps = matrix(rnorm(2*n),ncol=2) %%% chol(Sigma)
  x = z%%delta + eps[,1]
  y = beta*x + eps[,2] + w%%gamma
  list(x=as.vector(x), y=as.vector(y))
}

n = 200
p=1 # number of instruments
z = cbind(rep(1,n), matrix(runif(n*p),ncol=p))
w = matrix(1,n,1)
rho = 0.8
Sigma = matrix(c(1,rho,rho,1), ncol=2)
delta = c(1,4)
beta = 0.5
gamma = c(1)
simiv = simIV(delta, beta, Sigma, n, z, w, gamma)

Data1 = list(); Data1$z = z; Data1$w=w; Data1$x=simiv$x; Data1$y=simiv$y
Mcmc1=list(); Mcmc1$R = R; Mcmc1$keep=1

out = rivGibbs(Data=Data1, Mcmc=Mcmc1)

cat("Summary of Beta draws", fill=TRUE)
summary(out$betadraw, tvalues=beta)

cat("Summary of Sigma draws", fill=TRUE)
summary(out$Sigmadraw, tvalues=as.vector(Sigma[upper.tri(Sigma,diag=TRUE)]))

## plotting examples
if(0){plot(out$betadraw)}

```

---

rmixGibbs

*Gibbs Sampler for Normal Mixtures w/o Error Checking*


---

**Description**

rmixGibbs makes one draw using the Gibbs Sampler for a mixture of multivariate normals. rmixGibbs is not designed to be called directly. Instead, use rnmixGibbs wrapper function.

**Usage**

```
rmixGibbs(y, Bbar, A, nu, V, a, p, z)
```

**Arguments**

y	data array where rows are obs
Bbar	prior mean for mean vector of each norm comp
A	prior precision parameter
nu	prior d.f. parm
V	prior location matrix for covariance prior
a	Dirichlet prior parms
p	prior prob of each mixture component
z	component identities for each observation – "indicators"

**Value**

a list containing:

p	draw of mixture probabilities
z	draw of indicators of each component
comps	new draw of normal component parameters

**Warning**

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

**Author(s)**

Rob McCulloch (Arizona State University) and Peter Rossi (Anderson School, UCLA), <perossichi@gmail.com>.

**References**

For further discussion, see Chapter 5 *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**

[rmixGibbs](#)

---

rmixture *Draw from Mixture of Normals*

---

### Description

rmixture simulates iid draws from a Multivariate Mixture of Normals

### Usage

```
rmixture(n, pvec, comps)
```

### Arguments

n	number of observations
pvec	<i>ncomp</i> $\times$ 1 vector of prior probabilities for each mixture component
comps	list of mixture component parameters

### Details

comps is a list of length ncomp with ncomp = length(pvec).  
comps[[j]][[1]] is mean vector for the *j*th component.  
comps[[j]][[2]] is the inverse of the cholesky root of  $\Sigma$  for *j*th component

### Value

A list containing:

x:	an <i>n</i> $\times$ length(comps[[1]][[1]]) array of iid draws
z:	an <i>n</i> $\times$ 1 vector of indicators of which component each draw is taken from

### Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

### Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

### See Also

[rnmixGibbs](#)

---

rmnlIndepMetrop	<i>MCMC Algorithm for Multinomial Logit Model</i>
-----------------	---

---

**Description**

rmnlIndepMetrop implements Independence Metropolis algorithm for the multinomial logit (MNL) model.

**Usage**

```
rmnlIndepMetrop(Data, Prior, Mcmc)
```

**Arguments**

Data	list(y, X, p)
Prior	list(A, betabar)
Mcmc	list(R, keep, nprint, nu)

**Details**

**Model and Priors:**  $y \sim \text{MNL}(X, \beta)$

$$Pr(y = j) = \exp(x'_j \beta) / \sum_k \exp(x'_k \beta)$$

$$\beta \sim N(\text{betabar}, A^{-1})$$

**Argument Details:** Data = list(y, X, p)

	y:	$n \times 1$ vector of multinomial outcomes (1, ..., p)
	X:	$n * p \times k$ matrix
	p:	number of alternatives

Prior = list(A, betabar) *[optional]*

	A:	$k \times k$ prior precision matrix (def: 0.01*I)
	betabar:	$k \times 1$ prior mean (def: 0)

Mcmc = list(R, keep, nprint, nu) *[only R required]*

R:	number of MCMC draws
keep:	MCMC thinning parameter – keep every keepth draw (def: 1)
nprint:	print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)
nu:	d.f. parameter for independent t density (def: 6)

**Value**

A list containing:

betadraw	$R/keep \times k$ matrix of beta draws
loglike	$R/keep \times 1$ vector of log-likelihood values evaluated at each draw
acceptr	acceptance rate of Metropolis draws

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see Chapter 3, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**

[rhierMnlRwMixture](#)

**Examples**

```

if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)

simmnl = function(p, n, beta) {
  ## note: create X array with 2 alt.spec vars
  k = length(beta)
  X1 = matrix(runif(n*p,min=-1,max=1), ncol=p)
  X2 = matrix(runif(n*p,min=-1,max=1), ncol=p)
  X = createX(p, na=2, nd=NULL, Xd=NULL, Xa=cbind(X1,X2), base=1)
  Xbeta = X%*%beta
  ## now do probs
  p = nrow(Xbeta) / n
  Xbeta = matrix(Xbeta, byrow=TRUE, ncol=p)
  Prob = exp(Xbeta)
  iota = c(rep(1,p))
  denom = Prob%*%iota
  Prob = Prob / as.vector(denom)
  ## draw y
  y = vector("double",n)
  ind = 1:p
  for (i in 1:n) {
    yvec = rmultinom(1, 1, Prob[i,])
    y[i] = ind%*%yvec
  }
  return(list(y=y, X=X, beta=beta, prob=Prob))
}

n = 200
p = 3
beta = c(1, -1, 1.5, 0.5)

simout = simmnl(p,n,beta)

Data1 = list(y=simout$y, X=simout$X, p=p)
Mcmc1 = list(R=R, keep=1)

out = rmnlIndepMetrop(Data=Data1, Mcmc=Mcmc1)

```

```

cat("Summary of beta draws", fill=TRUE)
summary(out$betadraw, tvalues=beta)

## plotting examples
if(0){plot(out$betadraw)}

```

---

 rmnpGibbs

*Gibbs Sampler for Multinomial Probit*


---

### Description

rmnpGibbs implements the McCulloch/Rossi Gibbs Sampler for the multinomial probit model.

### Usage

```
rmnpGibbs(Data, Prior, Mcmc)
```

### Arguments

Data	list(y, X, p)
Prior	list(betabar, A, nu, V)
Mcmc	list(R, keep, nprint, beta0, sigma0)

### Details

**Model and Priors:**  $w_i = X_i\beta + e$  with  $e \sim N(0, \Sigma)$ . Note:  $w_i$  and  $e$  are  $(p-1) \times 1$ .

$y_i = j$  if  $w_{ij} > \max(0, w_{i,-j})$  for  $j = 1, \dots, p-1$  and where  $w_{i,-j}$  means elements of  $w_i$  other than the  $j$ th.

$y_i = p$ , if all  $w_i < 0$

$\beta$  is not identified. However,  $\beta/\sqrt{\sigma_{11}}$  and  $\Sigma/\sigma_{11}$  are identified. See reference or example below for details.

$\beta \sim N(\text{betabar}, A^{-1})$

$\Sigma \sim IW(\text{nu}, V)$

**Argument Details:** Data = list(y, X, p)

y:  $n \times 1$  vector of multinomial outcomes (1, ..., p)

X:  $n * (p-1) \times k$  design matrix. To make X matrix use [createX](#) with DIFF=TRUE

p: number of alternatives

Prior = list(betabar, A, nu, V) [optional]

betabar:  $k \times 1$  prior mean (def: 0)

A:  $k \times k$  prior precision matrix (def: 0.01\*I)

nu: d.f. parameter for Inverted Wishart prior (def: (p-1)+3)

V: PDS location parameter for Inverted Wishart prior (def: nu\*I)

Mcmc = list(R, keep, nprint, beta0, sigma0) *[only R required]*

R: number of MCMC draws  
 keep: MCMC thinning parameter – keep every keepth draw (def: 1)  
 nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)  
 beta0: initial value for beta (def: 0)  
 sigma0: initial value for sigma (def: I)

### Value

A list containing:

betadraw  $R/keep \times k$  matrix of betadraws  
 sigmadraw  $R/keep \times (p-1) \times (p-1)$  matrix of sigma draws – each row is the vector form of sigma

### Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

### References

For further discussion, see Chapter 4, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

### See Also

[rmvpGibbs](#)

### Examples

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)

simnp = function(X, p, n, beta, sigma) {
  indmax = function(x) {which(max(x)==x)}
  Xbeta = X%%beta
  w = as.vector(crossprod(chol(sigma),matrix(rnorm((p-1)*n),ncol=n))) + Xbeta
  w = matrix(w, ncol=(p-1), byrow=TRUE)
  maxw = apply(w, 1, max)
  y = apply(w, 1, indmax)
  y = ifelse(maxw < 0, p, y)
  return(list(y=y, X=X, beta=beta, sigma=sigma))
}

p = 3
n = 500
beta = c(-1,1,1,2)
Sigma = matrix(c(1, 0.5, 0.5, 1), ncol=2)
```

```

k = length(beta)
X1 = matrix(runif(n*p,min=0,max=2),ncol=p)
X2 = matrix(runif(n*p,min=0,max=2),ncol=p)
X = createX(p, na=2, nd=NULL, Xa=cbind(X1,X2), Xd=NULL, DIFF=TRUE, base=p)

simout = simmnp(X,p,500,beta,Sigma)

Data1 = list(p=p, y=simout$y, X=simout$X)
Mcmc1 = list(R=R, keep=1)

out = rmnpGibbs(Data=Data1, Mcmc=Mcmc1)

cat(" Summary of Betadraws ", fill=TRUE)
betatilde = out$betadraw / sqrt(out$sigmadraw[,1])
attributes(betatilde)$class = "bayesm.mat"
summary(betatilde, tvalues=beta)

cat(" Summary of Sigmadraws ", fill=TRUE)
sigmadraw = out$sigmadraw / out$sigmadraw[,1]
attributes(sigmadraw)$class = "bayesm.var"
summary(sigmadraw, tvalues=as.vector(Sigma[upper.tri(Sigma,diag=TRUE)]))

## plotting examples
if(0){plot(betatilde,tvalues=beta)}

```

---

 rmultireg

*Draw from the Posterior of a Multivariate Regression*


---

## Description

rmultireg draws from the posterior of a Multivariate Regression model with a natural conjugate prior.

## Usage

```
rmultireg(Y, X, Bbar, A, nu, V)
```

## Arguments

Y	$n \times m$ matrix of observations on $m$ dep vars
X	$n \times k$ matrix of observations on indep vars (supply intercept)
Bbar	$k \times m$ matrix of prior mean of regression coefficients
A	$k \times k$ Prior precision matrix
nu	d.f. parameter for Sigma
V	$m \times m$ pdf location parameter for prior on Sigma

**Details****Model:**

$$Y = XB + U \text{ with } \text{cov}(u_i) = \Sigma$$

$B$  is  $k \times m$  matrix of coefficients;  $\Sigma$  is  $m \times m$  covariance matrix.

**Priors:**

$$\beta | \Sigma \sim N(\text{betabar}, \Sigma(x)A^{-1})$$

$$\text{betabar} = \text{vec}(\text{Bbar}); \beta = \text{vec}(B)$$

$$\Sigma \sim \text{IW}(\text{nu}, V)$$

**Value**

A list of the components of a draw from the posterior

B draw of regression coefficient matrix

Sigma draw of Sigma

**Warning**

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see Chapter 2, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**Examples**

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)
```

```
n = 200
m = 2
X = cbind(rep(1,n),runif(n))
k = ncol(X)
B = matrix(c(1,2,-1,3), ncol=m)
Sigma = matrix(c(1, 0.5, 0.5, 1), ncol=m)
RSigma = chol(Sigma)
Y = X%*%B + matrix(rnorm(m*n),ncol=m)%*%RSigma
```

```
betabar = rep(0,k*m)
Bbar = matrix(betabar, ncol=m)
A = diag(rep(0.01,k))
nu = 3
V = nu*diag(m)
```

```

betadraw = matrix(double(R*k*m), ncol=k*m)
Sigmadraw = matrix(double(R*m*m), ncol=m*m)

for (rep in 1:R) {
  out = rmultireg(Y, X, Bbar, A, nu, V)
  betadraw[rep,] = out$B
  Sigmadraw[rep,] = out$Sigma
}

cat(" Betadraws ", fill=TRUE)
mat = apply(betadraw, 2, quantile, probs=c(0.01, 0.05, 0.5, 0.95, 0.99))
mat = rbind(as.vector(B),mat)
rownames(mat)[1] = "beta"
print(mat)

cat(" Sigma draws", fill=TRUE)
mat = apply(Sigmadraw, 2, quantile, probs=c(0.01, 0.05, 0.5, 0.95, 0.99))
mat = rbind(as.vector(Sigma),mat); rownames(mat)[1]="Sigma"
print(mat)

```

---

rmvpGibbs

*Gibbs Sampler for Multivariate Probit*


---

## Description

rmvpGibbs implements the Edwards/Allenby Gibbs Sampler for the multivariate probit model.

## Usage

```
rmvpGibbs(Data, Prior, Mcmc)
```

## Arguments

Data	list(y, X, p)
Prior	list(betabar, A, nu, V)
Mcmc	list(R, keep, nprint, beta0 ,sigma0)

## Details

**Model and Priors:**  $w_i = X_i\beta + e$  with  $e \sim N(0, \Sigma)$ . Note:  $w_i$  is  $px1$ .  
 $y_{ij} = 1$  if  $w_{ij} > 0$ , else  $y_{ij} = 0$ .  $j = 1, \dots, p$

beta and Sigma are not identified. Correlation matrix and the betas divided by the appropriate standard deviation are. See reference or example below for details.

$$\beta \sim N(\text{betabar}, A^{-1})$$

$$\Sigma \sim IW(\text{nu}, V)$$

To make X matrix use createX

**Argument Details:** Data = list(y, X, p)

X:  $n * pxk$  Design Matrix  
 y:  $n * px1$  vector of 0/1 outcomes  
 p: dimension of multivariate probit

Prior = list(betabar, A, nu, V) [optional]

betabar:  $kx1$  prior mean (def: 0)  
 A:  $kxk$  prior precision matrix (def:  $0.01 * I$ )  
 nu: d.f. parameter for Inverted Wishart prior (def:  $(p-1)+3$ )  
 V: PDS location parameter for Inverted Wishart prior (def:  $nu * I$ )

Mcmc = list(R, keep, nprint, beta0, sigma0) [only R required]

R: number of MCMC draws  
 keep: MCMC thinning parameter – keep every keepth draw (def: 1)  
 nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)  
 beta0: initial value for beta  
 sigma0: initial value for sigma

## Value

A list containing:

betadraw  $R/keep * pxk$  matrix of betadraws  
 sigmadraw  $R/keep * pxp$  matrix of sigma draws – each row is the vector form of sigma

## Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

## References

For further discussion, see Chapter 4, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

## See Also

[rmnpGibbs](#)

## Examples

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)

simmvp = function(X, p, n, beta, sigma) {
  w = as.vector(crossprod(chol(sigma),matrix(rnorm(p*n),ncol=n))) + X*%beta
  y = ifelse(w<0, 0, 1)
  return(list(y=y, X=X, beta=beta, sigma=sigma))
}
```

```

}

p = 3
n = 500
beta = c(-2,0,2)
Sigma = matrix(c(1, 0.5, 0.5, 0.5, 1, 0.5, 0.5, 0.5, 1), ncol=3)
k = length(beta)
I2 = diag(rep(1,p))
xadd = rbind(I2)
for(i in 2:n) { xadd=rbind(xadd,I2) }
X = xadd

simout = simmvp(X,p,500,beta,Sigma)

Data1 = list(p=p, y=simout$y, X=simout$X)
Mcmc1 = list(R=R, keep=1)

out = rmvpGibbs(Data=Data1, Mcmc=Mcmc1)

ind = seq(from=0, by=p, length=k)
inda = 1:3
ind = ind + inda
cat(" Betadraws ", fill=TRUE)
betatilde = out$betadraw / sqrt(out$sigmadraw[,ind])
attributes(betatilde)$class = "bayesm.mat"
summary(betatilde, tvalues=beta/sqrt(diag(Sigma)))

rdraw = matrix(double((R)*p*p), ncol=p*p)
rdraw = t(apply(out$sigmadraw, 1, nmat))
attributes(rdraw)$class = "bayesm.var"
tvalue = nmat(as.vector(Sigma))
dim(tvalue) = c(p,p)
tvalue = as.vector(tvalue[upper.tri(tvalue,diag=TRUE)])
cat(" Draws of Correlation Matrix ", fill=TRUE)
summary(rdraw, tvalues=tvalue)

## plotting examples
if(0){plot(betatilde, tvalues=beta/sqrt(diag(Sigma)))}

```

---

 rmvst

*Draw from Multivariate Student-t*


---

### Description

rmvst draws from a multivariate student-t distribution.

### Usage

```
rmvst(nu, mu, root)
```

**Arguments**

nu	d.f. parameter
mu	mean vector
root	Upper Tri Cholesky Root of Sigma

**Value**

length(mu) draw vector

**Warning**

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**

[lndMvst](#)

**Examples**

```
set.seed(66)
rmvst(nu=5, mu=c(rep(0,2)), root=chol(matrix(c(2,1,1,2), ncol=2)))
```

---

rnegbinRw

*MCMC Algorithm for Negative Binomial Regression*

---

**Description**

rnegbinRw implements a Random Walk Metropolis Algorithm for the Negative Binomial (NBD) regression model where  $\beta|\alpha$  and  $\alpha|\beta$  are drawn with two different random walks.

**Usage**

```
rnegbinRw(Data, Prior, Mcmc)
```

**Arguments**

Data	list(y, X)
Prior	list(betabar, A, a, b)
Mcmc	list(R, keep, nprint, s_beta, s_alpha, beta0, alpha)

**Details**

**Model and Priors:**  $y \sim NBD(\text{mean} = \lambda, \text{over} - \text{dispersion} = \alpha)$

$\lambda = \exp(x'\beta)$

$\beta \sim N(\text{betabar}, A^{-1})$

$\alpha \sim \text{Gamma}(a, b)$  (unless `Mcmc$alpha` specified)

Note: prior mean of  $\alpha = a/b$ , variance =  $a/(b^2)$

**Argument Details:** `Data = list(y, X)`

`y`:  $nx1$  vector of counts (0, 1, 2, ...)

`X`:  $nxk$  design matrix

`Prior = list(betabar, A, a, b)` [optional]

`betabar`:  $kx1$  prior mean (def: 0)

`A`:  $kxk$  PDS prior precision matrix (def:  $0.01 * I$ )

`a`: Gamma prior parameter (not used if `Mcmc$alpha` specified) (def: 0.5)

`b`: Gamma prior parameter (not used if `Mcmc$alpha` specified) (def: 0.1)

`Mcmc = list(R, keep, nprint, s_beta, s_alpha, beta0, alpha)` [only R required]

`R`: number of MCMC draws

`keep`: MCMC thinning parameter – keep every `keepth` draw (def: 1)

`nprint`: print the estimated time remaining for every `nprint`'th draw (def: 100, set to 0 for no print)

`s_beta`: scaling for beta | alpha RW inc cov matrix (def:  $2.93/\sqrt{k}$ )

`s_alpha`: scaling for alpha | beta RW inc cov matrix (def: 2.93)

`alpha`: over-dispersion parameter (def:  $\alpha \sim \text{Gamma}(a, b)$ )

**Value**

A list containing:

`betadraw`  $R/keepxk$  matrix of beta draws

`alphadraw`  $R/keepx1$  vector of alpha draws

`llike`  $R/keepx1$  vector of log-likelihood values evaluated at each draw

`acceptrbeta` acceptance rate of the beta draws

`acceptralpha` acceptance rate of the alpha draws

**Note**

The NBD regression encompasses Poisson regression in the sense that as  $\alpha$  goes to infinity the NBD distribution tends toward the Poisson. For "small" values of  $\alpha$ , the dependent variable can be extremely variable so that a large number of observations may be required to obtain precise inferences.

**Author(s)**

Sridhar Narayanan (Stanford GSB) and Peter Rossi (Anderson School, UCLA), <perossichi@gmail.com>.

## References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby, McCulloch.

## See Also

[rhierNegbinRw](#)

## Examples

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=1000} else {R=10}
set.seed(66)

simnegbin = function(X, beta, alpha) {
  # Simulate from the Negative Binomial Regression
  lambda = exp(X%*%beta)
  y = NULL
  for (j in 1:length(lambda)) { y = c(y, rnbinom(1, mu=lambda[j], size=alpha)) }
  return(y)
}

nobs = 500
nvar = 2 # Number of X variables
alpha = 5
Vbeta = diag(nvar)*0.01

# Construct the regdata (containing X)
simnegbindata = NULL
beta = c(0.6, 0.2)
X = cbind(rep(1,nobs), rnorm(nobs,mean=2,sd=0.5))
simnegbindata = list(y=simnegbin(X,beta,alpha), X=X, beta=beta)

Data1 = simnegbindata
Mcmc1 = list(R=R)

out = rnegbinRw(Data=Data1, Mcmc=list(R=R))

cat("Summary of alpha/beta draw", fill=TRUE)
summary(out$alphadraw, tvalues=alpha)
summary(out$betadraw, tvalues=beta)

## plotting examples
if(0){plot(out$betadraw)}
```

## Description

rnmixGibbs implements a Gibbs Sampler for normal mixtures.

**Usage**

```
rnmixGibbs(Data, Prior, Mcmc)
```

**Arguments**

```
Data          list(y)
Prior          list(Mubar, A, nu, V, a, ncomp)
Mcmc           list(R, keep, nprint, Loglike)
```

**Details**

**Model and Priors:**  $y_i \sim N(\mu_{ind_i}, \Sigma_{ind_i})$   
 $ind \sim \text{iid multinomial}(p)$  with  $p$  an  $ncomp \times 1$  vector of probs  
 $\mu_j \sim N(mubar, \Sigma_j(x)A^{-1})$  with  $mubar = \text{vec}(Mubar)$   
 $\Sigma_j \sim IW(nu, V)$   
 Note: this is the natural conjugate prior – a special case of multivariate regression

$p \sim \text{Dirchlet}(a)$

**Argument Details:** Data = list(y)

y:  $n \times k$  matrix of data (rows are obs)

Prior = list(Mubar, A, nu, V, a, ncomp) [only ncomp required]

Mubar:  $1 \times k$  vector with prior mean of normal component means (def: 0)  
 A:  $1 \times 1$  precision parameter for prior on mean of normal component (def: 0.01)  
 nu: d.f. parameter for prior on Sigma (normal component cov matrix) (def: k+3)  
 V:  $k \times k$  location matrix of IW prior on Sigma (def: nu\*I)  
 a:  $ncomp \times 1$  vector of Dirichlet prior parameters (def: rep(5, ncomp))  
 ncomp: number of normal components to be included

Mcmc = list(R, keep, nprint, Loglike) [only R required]

R: number of MCMC draws  
 keep: MCMC thinning parameter – keep every keepth draw (def: 1)  
 nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)  
 LogLike: logical flag for whether to compute the log-likelihood (def: FALSE)

**nmix Details:** nmix is a list with 3 components. Several functions in the bayesm package that involve a Dirichlet Process or mixture-of-normals return nmix. Across these functions, a common structure is used for nmix in order to utilize generic summary and plotting functions.

probdraw:  $ncomp \times R/keep$  matrix that reports the probability that each draw came from a particular component  
 zdraw:  $R/keep \times nobs$  matrix that indicates which component each draw is assigned to  
 compdraw: A list of  $R/keep$  lists of  $ncomp$  lists. Each of the inner-most lists has 2 elemens: a vector of draws for mu and a

**Value**

A list containing:

ll *R/keepx1* vector of log-likelihood values  
 nmix a list containing: probdraw, zdraw, compdraw (see “nmix Details” section)

**Note**

In this model, the component normal parameters are not-identified due to label-switching. However, the fitted mixture of normals density is identified as it is invariant to label-switching. See chapter 5 of Rossi et al below for details.

Use eMixMargDen or momMix to compute posterior expectation or distribution of various identified parameters.

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see Chapter 3, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**

[rmixture](#), [rmixGibbs](#), [eMixMargDen](#), [momMix](#), [mixDen](#), [mixDenBi](#)

**Examples**

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)

dim = 5
k = 3 # dimension of simulated data and number of "true" components
sigma = matrix(rep(0.5,dim^2), nrow=dim)
diag(sigma) = 1
sigfac = c(1,1,1)
mufac = c(1,2,3)
compsmv = list()
for(i in 1:k) compsmv[[i]] = list(mu=mufac[i]*1:dim, sigma=sigfac[i]*sigma)

# change to "rooti" scale
comps = list()
for(i in 1:k) comps[[i]] = list(mu=compsmv[[i]][[1]], rooti=solve(chol(compsmv[[i]][[2]])))
pvec = (1:k) / sum(1:k)

nobs = 500
dm = rmixture(nobs, pvec, comps)

Data1 = list(y=dm$x)
ncomp = 9
```

```

Prior1 = list(ncomp=ncomp)
Mcmc1 = list(R=R, keep=1)

out = rnmixGibbs(Data=Data1, Prior=Prior1, Mcmc=Mcmc1)

cat("Summary of Normal Mixture Distribution", fill=TRUE)
summary(out$nmix)

tmom = momMix(matrix(pvec,nrow=1), list(comps))
mat = rbind(tmom$mu, tmom$sd)
cat(" True Mean/Std Dev", fill=TRUE)
print(mat)

## plotting examples
if(0){plot(out$nmix,Data=dm$x)}

```

---

rordprobitGibbs

*Gibbs Sampler for Ordered Probit*


---

### Description

rordprobitGibbs implements a Gibbs Sampler for the ordered probit model with a RW Metropolis step for the cut-offs.

### Usage

```
rordprobitGibbs(Data, Prior, Mcmc)
```

### Arguments

Data	list(y, X, k)
Prior	list(betabar, A, dstarbar, Ad)
Mcmc	list(R, keep, nprint, s)

### Details

**Model and Priors:**  $z = X\beta + e$  with  $e \sim N(0, I)$

$y = k$  if  $c[k] \leq z < c[k+1]$  with  $k = 1, \dots, K$

cutoffs = {c[1], ..., c[k+1]}

$\beta \sim N(\text{betabar}, A^{-1})$

$dstar \sim N(\text{dstarbar}, Ad^{-1})$

Be careful in assessing prior parameter Ad: 0.1 is too small for many applications.

**Argument Details:** Data = list(y, X, k)

y:	$nx1$ vector of observations, $(1, \dots, k)$
X:	$n \times p$ Design Matrix

k: the largest possible value of y

Prior = list(betabar, A, dstarbar, Ad) [optional]

betabar:  $px1$  prior mean (def: 0)  
 A:  $pxp$  prior precision matrix (def:  $0.01 \cdot I$ )  
 dstarbar:  $ndstarx1$  prior mean, where  $ndstar = k - 2$  (def: 0)  
 Ad:  $ndstar \times ndstar$  prior precision matrix (def: I)

Mcmc = list(R, keep, nprint, s) [only R required]

R: number of MCMC draws  
 keep: MCMC thinning parameter – keep every keepth draw (def: 1)  
 nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)  
 s: scaling parameter for RW Metropolis (def:  $2.93/\sqrt{p}$ )

### Value

A list containing:

betadraw  $R/keepxp$  matrix of betadraws  
 cutdraw  $R/keepx(k - 1)$  matrix of cutdraws  
 dstartdraw  $R/keepx(k - 2)$  matrix of dstartdraws  
 accept acceptance rate of Metropolis draws for cut-offs

### Note

set  $c[1] = -100$  and  $c[k+1] = 100$ .  $c[2]$  is set to 0 for identification.

The relationship between cut-offs and dstar is:

$c[3] = \exp(\text{dstar}[1])$ ,  
 $c[4] = c[3] + \exp(\text{dstar}[2])$ , ...,  
 $c[k] = c[k-1] + \exp(\text{dstar}[k-2])$

### Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

### References

*Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

### See Also

[rbprobitGibbs](#)

**Examples**

```

if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)

## simulate data for ordered probit model

simordprobit=function(X, betas, cutoff){
  z = X*%betas + rnorm(nobs)
  y = cut(z, br = cutoff, right=TRUE, include.lowest = TRUE, labels = FALSE)
  return(list(y = y, X = X, k=(length(cutoff)-1), betas= betas, cutoff=cutoff ))
}

nobs = 300
X = cbind(rep(1,nobs),runif(nobs, min=0, max=5),runif(nobs,min=0, max=5))
k = 5
betas = c(0.5, 1, -0.5)
cutoff = c(-100, 0, 1.0, 1.8, 3.2, 100)
simout = simordprobit(X, betas, cutoff)

Data=list(X=simout$X, y=simout$y, k=k)

## set Mcmc for ordered probit model

Mcmc = list(R=R)
out = rordprobitGibbs(Data=Data, Mcmc=Mcmc)

cat(" ", fill=TRUE)
cat("acceptance rate= ", accept=out$accept, fill=TRUE)

## outputs of betadraw and cut-off draws

cat(" Summary of betadraws", fill=TRUE)
summary(out$betadraw, tvalues=betas)
cat(" Summary of cut-off draws", fill=TRUE)
summary(out$cutdraw, tvalues=cutoff[2:k])

## plotting examples
if(0){plot(out$cutdraw)}

```

rscaleUsage

*MCMC Algorithm for Multivariate Ordinal Data with Scale Usage  
Heterogeneity*

**Description**

rscaleUsage implements an MCMC algorithm for multivariate ordinal data with scale usage heterogeneity.

**Usage**

```
rscaleUsage(Data, Prior, Mcmc)
```

**Arguments**

Data	list(x, k)
Prior	list(nu, V, mubar, Am, gs, Lambdanu, LambdaV)
Mcmc	list(R, keep, nprint, ndghk, e, y, mu, Sigma, sigma, tau, Lambda)

**Details**

**Model and Priors:**  $n = \text{nrow}(x)$  individuals respond to  $p = \text{ncol}(x)$  questions; all questions are on a scale  $1, \dots, k$  for respondent  $i$  and question  $j$ ,

$$x_{ij} = d \text{ if } c_{d-1} \leq y_{ij} \leq c_d \text{ where } d = 1, \dots, k \text{ and } c_d = a + bd + ed^2$$

$$y_i = \mu + \tau_i * \text{iota} + \sigma_i * z_i \text{ with } z_i \sim N(0, \text{Sigma})$$

$$(\tau_i, \ln(\sigma_i)) \sim N(\phi, \text{Lamda})$$

$$\phi = (0, \text{lambda}_{22})$$

$$\mu \sim N(\text{mubar}, \text{Am}^{-1})$$

$$\text{Sigma} \sim \text{IW}(\text{nu}, \text{V})$$

$$\text{Lambda} \sim \text{IW}(\text{Lambdanu}, \text{LambdaV})$$

$$e \sim \text{unif on a grid}$$

It is highly recommended that the user choose the default prior settings. If you wish to change prior settings and/or the grids used, please carefully read the case study listed in the reference below.

**Argument Details:** Data = list(x, k)

x:  $n \times p$  matrix of discrete responses  
k: number of discrete rating scale options

Prior = list(nu, V, mubar, Am, gs, Lambdanu, LambdaV) [optional]

nu: d.f. parameter for Sigma prior (def: p + 3)  
V: scale location matrix for Sigma prior (def: nu\*I)  
mubar:  $p \times 1$  vector of prior means (def: rep(k/2, p))  
Am:  $p \times p$  prior precision matrix (def: 0.01\*I)  
gs: grid size for sigma (def: 100)  
Lambdanu: d.f. parameter for Lambda prior (def: 20)  
LambdaV: scale location matrix for Lambda prior (def: (Lambdanu - 3)\*Lambda)

Mcmc = list(R, keep, nprint, ndghk, e, y, mu, Sigma, sigma, tau, Lambda) [only R required]

R: number of MCMC draws (def: 1000)  
keep: MCMC thinning parameter – keep every keepth draw (def: 1)  
nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)  
ndghk: number of draws for a GHK integration (def: 100)  
e: initial value (def: 0)  
y: initial values (def: x)  
mu: initial values (def: apply(y, 2, mean), a p-length vector)

Sigma: initial value (def: var(y))  
 sigma: initial values (def: rep(1,n))  
 tau: initial values (def: rep(0,n))  
 Lambda: initial values (def: matrix(c(4,0,0,.5),ncol=2))

## Value

A list containing:

Sigmadraw	<i>R/keepxp * p</i> matrix of Sigma draws – each row is the vector form of Sigma
mudraw	<i>R/keepxp</i> matrix of mu draws
taudraw	<i>R/keepxn</i> matrix of tau draws
sigmadraw	<i>R/keepxn</i> matrix of sigma draws
Lambdadraw	<i>R/keepx4</i> matrix of Lamda draws
edraw	<i>R/keepx1</i> vector of e draws

## Warning

$\tau_{i}$ ,  $\sigma_{i}$  are identified from the scale usage patterns in the  $p$  questions asked per respondent (# cols of  $x$ ). Do not attempt to use this on datasets with only a small number of total questions.

## Author(s)

Rob McCulloch (Arizona State University) and Peter Rossi (Anderson School, UCLA), <perossichi@gmail.com>.

## References

For further discussion, see Case Study 3 on Overcoming Scale Usage Heterogeneity, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

## Examples

```

if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=1000} else {R=5}
set.seed(66)

data(customerSat)
surveydat = list(k=10, x=as.matrix(customerSat))

out = rscaleUsage(Data=surveydat, Mcmc=list(R=R))
summary(out$mudraw)

```

rsurGibbs

*Gibbs Sampler for Seemingly Unrelated Regressions (SUR)***Description**

rsurGibbs implements a Gibbs Sampler to draw from the posterior of the Seemingly Unrelated Regression (SUR) Model of Zellner.

**Usage**

```
rsurGibbs(Data, Prior, Mcmc)
```

**Arguments**

Data	list(regdata)
Prior	list(betabar, A, nu, V)
Mcmc	list(R, keep)

**Details**

**Model and Priors:**  $y_i = X_i\beta_i + e_i$  with  $i = 1, \dots, m$  for  $m$  regressions  
 $(e(k, 1), \dots, e(k, m))' \sim N(0, \Sigma)$  with  $k = 1, \dots, n$

Can be written as a stacked model:

$y = X\beta + e$  where  $y$  is a  $nobs * m$  vector and  $p = \text{length}(\beta) = \text{sum}(\text{length}(\beta\_i))$

Note: must have the same number of observations ( $n$ ) in each equation but can have a different number of  $X$  variables ( $p_i$ ) for each equation where  $p = \sum p_i$ .

$\beta \sim N(\text{betabar}, A^{-1})$

$\Sigma \sim IW(\text{nu}, V)$

**Argument Details:** Data = list(regdata)

regdata: list of lists, regdata[[i]] = list(y=y\_i, X=X\_i), where y\_i is  $n \times 1$  and X\_i is  $n \times p_i$

Prior = list(betabar, A, nu, V) [optional]

betabar:	$p \times 1$ prior mean (def: 0)
A:	$p \times p$ prior precision matrix (def: $0.01 * I$ )
nu:	d.f. parameter for Inverted Wishart prior (def: $m+3$ )
V:	$m \times m$ scale parameter for Inverted Wishart prior (def: $\text{nu} * I$ )

Mcmc = list(R, keep) [only R required]

R:	number of MCMC draws
keep:	MCMC thinning parameter – keep every keepth draw (def: 1)
nprint:	print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)

**Value**

A list containing:

betadraw         $Rxp$  matrix of betadraws  
 Sigmadraw       $Rx(m * m)$  array of Sigma draws

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see Chapter 3, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**

[rmultireg](#)

**Examples**

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=1000} else {R=10}
set.seed(66)

## simulate data from SUR
beta1 = c(1,2)
beta2 = c(1,-1,-2)
nobs = 100
nreg = 2
iota = c(rep(1, nobs))
X1 = cbind(iota, runif(nobs))
X2 = cbind(iota, runif(nobs), runif(nobs))
Sigma = matrix(c(0.5, 0.2, 0.2, 0.5), ncol=2)
U = chol(Sigma)
E = matrix(rnorm(2*nobs), ncol=2)%*%U
y1 = X1*%beta1 + E[,1]
y2 = X2*%beta2 + E[,2]

## run Gibbs Sampler
regdata = NULL
regdata[[1]] = list(y=y1, X=X1)
regdata[[2]] = list(y=y2, X=X2)

out = rsurGibbs(Data=list(regdata=regdata), Mcmc=list(R=R))

cat("Summary of beta draws", fill=TRUE)
summary(out$betadraw, tvalues=c(beta1,beta2))

cat("Summary of Sigmadraws", fill=TRUE)
summary(out$Sigmadraw, tvalues=as.vector(Sigma[upper.tri(Sigma,diag=TRUE)]))
```

```
## plotting examples
if(0){plot(out$betadraw, tvalues=c(beta1,beta2))}
```

---

rtrun

*Draw from Truncated Univariate Normal*

---

## Description

rtrun draws from a truncated univariate normal distribution.

## Usage

```
rtrun(mu, sigma, a, b)
```

## Arguments

mu	mean
sigma	standard deviation
a	lower bound
b	upper bound

## Details

Note that due to the vectorization of the rnorm and qnorm commands in R, all arguments can be vectors of equal length. This makes the inverse CDF method the most efficient to use in R.

## Value

Draw (possibly a vector)

## Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

\*\*Note also that rtrun is currently affected by the numerical accuracy of the inverse CDF function when truncation points are far out in the tails of the distribution, where “far out” means  $|a - \mu|/\sigma > 6$  and/or  $|b - \mu|/\sigma > 6$ . A fix will be implemented in a future version of bayesm.

## Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

## References

For further discussion, see Chapter 2, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**Examples**

```
set.seed(66)
rtrun(mu=c(rep(0,10)), sigma=c(rep(1,10)), a=c(rep(0,10)), b=c(rep(2,10)))
```

runireg

*IID Sampler for Univariate Regression***Description**

runireg implements an iid sampler to draw from the posterior of a univariate regression with a conjugate prior.

**Usage**

```
runireg(Data, Prior, Mcmc)
```

**Arguments**

Data	list(y, X)
Prior	list(betabar, A, nu, ssq)
Mcmc	list(R, keep, nprint)

**Details**

**Model and Priors:**  $y = X\beta + e$  with  $e \sim N(0, \sigma^2)$

$\beta \sim N(\text{betabar}, \sigma^2 * A^{-1})$

$\sigma^2 \sim (nu * ssq) / \chi_{nu}^2$

**Argument Details:** Data = list(y, X)

y:  $n \times 1$  vector of observations  
X:  $n \times k$  design matrix

Prior = list(betabar, A, nu, ssq) [optional]

betabar:	$k \times 1$ prior mean (def: 0)
A:	$k \times k$ prior precision matrix (def: $0.01 * I$ )
nu:	d.f. parameter for Inverted Chi-square prior (def: 3)
ssq:	scale parameter for Inverted Chi-square prior (def: var(y))

Mcmc = list(R, keep, nprint) [only R required]

R:	number of draws
keep:	thinning parameter – keep every keepth draw (def: 1)
nprint:	print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)

**Value**

A list containing:

betadraw          $R \times k$  matrix of betadraws  
sigmasqdraw      $R \times 1$  vector of sigma-sq draws

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see Chapter 2, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**

[runiregGibbs](#)

**Examples**

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)

n = 200
X = cbind(rep(1,n), runif(n))
beta = c(1,2)
sigsq = 0.25
y = X%*%beta + rnorm(n,sd=sqrt(sigsq))

out = runireg(Data=list(y=y,X=X), Mcmc=list(R=R))

cat("Summary of beta and Sigmasq draws", fill=TRUE)
summary(out$betadraw, tvalues=beta)
summary(out$sigmasqdraw, tvalues=sigsq)

## plotting examples
if(0){plot(out$betadraw)}
```

---

runiregGibbs

*Gibbs Sampler for Univariate Regression*

---

**Description**

runiregGibbs implements a Gibbs Sampler to draw from posterior of a univariate regression with a conditionally conjugate prior.

**Usage**

```
runiregGibbs(Data, Prior, Mcmc)
```

**Arguments**

Data	list(y, X)
Prior	list(betabar, A, nu, ssq)
Mcmc	list(sigmasq, R, keep, nprint)

**Details**

**Model and Priors:**  $y = X\beta + e$  with  $e \sim N(0, \sigma^2)$

$\beta \sim N(\text{betabar}, A^{-1})$

$\sigma^2 \sim (nu * ssq) / \chi_{nu}^2$

**Argument Details:** Data = list(y, X)

y:  $nx1$  vector of observations

X:  $nxk$  design matrix

Prior = list(betabar, A, nu, ssq) [optional]

betabar:  $kx1$  prior mean (def: 0)

A:  $kxk$  prior precision matrix (def:  $0.01 * I$ )

nu: d.f. parameter for Inverted Chi-square prior (def: 3)

ssq: scale parameter for Inverted Chi-square prior (def: var(y))

Mcmc = list(sigmasq, R, keep, nprint) [only R required]

sigmasq: value for  $\sigma^2$  for first Gibbs sampler draw of  $\beta | \sigma^2$

R: number of MCMC draws

keep: MCMC thinning parameter – keep every keepth draw (def: 1)

nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)

**Value**

A list containing:

betadraw  $Rxk$  matrix of betadraws

sigmasqdraw  $Rx1$  vector of sigma-sq draws

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see Chapter 3, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**[runireg](#)**Examples**

```

if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=1000} else {R=10}
set.seed(66)

n = 200
X = cbind(rep(1,n), runif(n))
beta = c(1,2)
sigsq = 0.25
y = X%%beta + rnorm(n,sd=sqrt(sigsq))

out = runiregGibbs(Data=list(y=y, X=X), Mcmc=list(R=R))

cat("Summary of beta and Sigmasq draws", fill=TRUE)
summary(out$betadraw, tvalues=beta)
summary(out$sigmasqdraw, tvalues=sigsq)

## plotting examples
if(0){plot(out$betadraw)}

```

rwishart

*Draw from Wishart and Inverted Wishart Distribution***Description**

rwishart draws from the Wishart and Inverted Wishart distributions.

**Usage**

```
rwishart(nu, V)
```

**Arguments**

nu	d.f. parameter
V	pds location matrix

**Details**

In the parameterization used here,  $W \sim W(nu, V)$  with  $E[W] = nuV$ .

If you want to use an Inverted Wishart prior, you *must invert the location matrix* before calling `rwishart`, e.g.

$\Sigma \sim IW(nu, V); \Sigma^{-1} \sim W(nu, V^{-1})$ .

**Value**

A list containing:

W: Wishart draw  
 IW: Inverted Wishart draw  
 C: Upper tri root of W  
 CI:  $\text{inv}(C)$ ,  $W^{-1} = CICI'$

**Warning**

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see Chapter 2, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**Examples**

```
set.seed(66)
rwishart(5,diag(3))$IW
```

---

Scotch

*Survey Data on Brands of Scotch Consumed*

---

**Description**

Data from Simmons Survey. Brands used in last year for those respondents who report consuming scotch.

**Usage**

```
data(Scotch)
```

**Format**

A data frame with 2218 observations on 21 brand variables.  
 All variables are numeric vectors that are coded 1 if consumed in last year, 0 if not.

**Source**

Edwards, Yancy and Greg Allenby (2003), "Multivariate Analysis of Multiple Response Data," *Journal of Marketing Research* 40, 321–334.

## References

Chapter 4, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

## Examples

```

data(Scotch)
cat(" Frequencies of Brands", fill=TRUE)
mat = apply(as.matrix(Scotch), 2, mean)
print(mat)

## use Scotch data to run Multivariate Probit Model
if(0) {
  y = as.matrix(Scotch)
  p = ncol(y)
  n = nrow(y)
  dimnames(y) = NULL
  y = as.vector(t(y))
  y = as.integer(y)
  I_p = diag(p)
  X = rep(I_p,n)
  X = matrix(X, nrow=p)
  X = t(X)

  R = 2000
  Data = list(p=p, X=X, y=y)
  Mcmc = list(R=R)

  set.seed(66)
  out = rmvpGibbs(Data=Data, Mcmc=Mcmc)

  ind = (0:(p-1))*p + (1:p)
  cat(" Betadraws ", fill=TRUE)
  mat = apply(out$betadraw/sqrt(out$sigmadraw[,ind]), 2 , quantile,
             probs=c(0.01, 0.05, 0.5, 0.95, 0.99))
  attributes(mat)$class = "bayesm.mat"
  summary(mat)

  rdraw = matrix(double((R)*p*p), ncol=p*p)
  rdraw = t(apply(out$sigmadraw, 1, nmat))
  attributes(rdraw)$class = "bayesm.var"
  cat(" Draws of Correlation Matrix ", fill=TRUE)
  summary(rdraw)
}

```

## Description

simnhlogit simulates from the non-homothetic logit model.

**Usage**

```
simnhlogit(theta, lnprices, Xexpend)
```

**Arguments**

theta	coefficient vector
lnprices	$n \times p$ array of prices
Xexpend	$n \times k$ array of values of expenditure variables

**Details**

For details on parameterization, see `llnhlogit`.

**Value**

A list containing:

y	$n \times 1$ vector of multinomial outcomes $(1, \dots, p)$
Xexpend	expenditure variables
lnprices	price array
theta	coefficients
prob	$n \times p$ array of choice probabilities

**Warning**

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**References**

For further discussion, see Chapter 4, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

**See Also**

[llnhlogit](#)

**Examples**

```

N = 1000
p = 3
k = 1

theta = c(rep(1,p), seq(from=-1,to=1,length=p), rep(2,k), 0.5)
lnprices = matrix(runif(N*p), ncol=p)
Xexpend = matrix(runif(N*k), ncol=k)

simdata = simnhlogit(theta, lnprices, Xexpend)

```

---

summary.bayesm.mat      *Summarize Mcmc Parameter Draws*

---

**Description**

summary.bayesm.mat is an S3 method to summarize marginal distributions given an array of draws

**Usage**

```

## S3 method for class 'bayesm.mat'
summary(object, names, burnin = trunc(0.1 * nrow(X)),
        tvalues, QUANTILES = TRUE, TRAILER = TRUE,...)

```

**Arguments**

object	object (hereafter X) is an array of draws, usually an object of class bayesm.mat
names	optional character vector of names for the columns of X
burnin	number of draws to burn-in (def: $0.1 * nrow(X)$ )
tvalues	optional vector of "true" values for use in simulation examples
QUANTILES	logical for should quantiles be displayed (def: TRUE)
TRAILER	logical for should a trailer be displayed (def: TRUE)
...	optional arguments for generic function

**Details**

Typically, summary.bayesm.nmix will be invoked by a call to the generic summary function as in summary(object) where object is of class bayesm.mat. Mean, Std Dev, Numerical Standard error (of estimate of posterior mean), relative numerical efficiency (see numEff), and effective sample size are displayed. If QUANTILES=TRUE, quantiles of marginal distributions in the columns of X are displayed.

summary.bayesm.mat is also exported for direct use as a standard function, as in summary.bayesm.mat(matrix).

summary.bayesm.mat(matrix) returns (invisibly) the array of the various summary statistics for further use. To assess this array use stats=summary(Drawmat).

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**See Also**

[summary.bayesm.var](#), [summary.bayesm.nmix](#)

**Examples**

```
## Not run: out=rmnpGibbs(Data,Prior,Mcmc); summary(out$betadraw)
```

---

summary.bayesm.nmix     *Summarize Draws of Normal Mixture Components*

---

**Description**

summary.bayesm.nmix is an S3 method to display summaries of the distribution implied by draws of Normal Mixture Components. Posterior means and variance-covariance matrices are displayed.

Note: 1st and 2nd moments may not be very interpretable for mixtures of normals. This summary function can take a minute or so. The current implementation is not efficient.

**Usage**

```
## S3 method for class 'bayesm.nmix'
summary(object, names, burnin=trunc(0.1*nrow(probdraw)), ...)
```

**Arguments**

object	an object of class bayesm.nmix, a list of lists of draws
names	optional character vector of names fo reach dimension of the density
burnin	number of draws to burn-in (def: $0.1 * nrow(probdraw)$ )
...	parms to send to summary

**Details**

An object of class bayesm.nmix is a list of three components:

**probdraw** a matrix of  $R/keep$  rows by dim of normal mix of mixture prob draws

**second comp** not used

**compdraw** list of list of lists with draws of mixture comp parms

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**See Also**

[summary.bayesm.mat](#), [summary.bayesm.var](#)

**Examples**

```
## Not run: out=rnmix(Data,Prior,Mcmc); summary(out)
```

---

summary.bayesm.var      *Summarize Draws of Var-Cov Matrices*

---

**Description**

summary.bayesm.var is an S3 method to summarize marginal distributions given an array of draws

**Usage**

```
## S3 method for class 'bayesm.var'
summary(object, names, burnin = trunc(0.1 * nrow(Vard)), tvalues, QUANTILES = FALSE , ...)
```

**Arguments**

object	object (hereafter, Vard) is an array of draws of a covariance matrix
names	optional character vector of names for the columns of Vard
burnin	number of draws to burn-in (def: $0.1 * nrow(Vard)$ )
tvalues	optional vector of "true" values for use in simulation examples
QUANTILES	logical for should quantiles be displayed (def: TRUE)
...	optional arguments for generic function

**Details**

Typically, summary.bayesm.var will be invoked by a call to the generic summary function as in summary(object) where object is of class bayesm.var. Mean, Std Dev, Numerical Standard error (of estimate of posterior mean), relative numerical efficiency (see numEff), and effective sample size are displayed. If QUANTILES=TRUE, quantiles of marginal distributions in the columns of Vard are displayed.

Vard is an array of draws of a covariance matrix stored as vectors. Each row is a different draw.

The posterior mean of the vector of standard deviations and the correlation matrix are also displayed

**Author(s)**

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

**See Also**

[summary.bayesm.mat](#), [summary.bayesm.nmix](#)

**Examples**

```
## Not run: out=rmnpGibbs(Data,Prior,Mcmc); summary(out$sigmadraw)
```

---

tuna

*Canned Tuna Sales Data*

---

**Description**

Volume of canned tuna sales as well as a measure of display activity, log price, and log wholesale price. Weekly data aggregated to the chain level. This data is extracted from the Dominick's Finer Foods database maintained by the Kilts Center for Marketing at the University of Chicago's Booth School of Business. Brands are seven of the top 10 UPCs in the canned tuna product category.

**Usage**

```
data(tuna)
```

**Format**

A data frame with 338 observations on 30 variables.

... \$WEEK	a numeric vector
... \$MOVE#	unit sales of brand #
... \$NSALE#	a measure of display activity of brand #
... \$LPRICE#	log of price of brand #
... \$LWHPRIC#	log of wholesale price of brand #
... \$FULLCUST	total customers visits

The brands are:

1. Star Kist 6 oz.
2. Chicken of the Sea 6 oz.
3. Bumble Bee Solid 6.12 oz.
4. Bumble Bee Chunk 6.12 oz.
5. Geisha 6 oz.
6. Bumble Bee Large Cans.
7. HH Chunk Lite 6.5 oz.

**Source**

Chevalier, Judith, Anil Kashyap, and Peter Rossi (2003), "Why Don't Prices Rise During Periods of Peak Demand? Evidence from Scanner Data," *The American Economic Review*, 93(1), 15–37.

## References

Chapter 7, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

## Examples

```

data(tuna)
cat(" Quantiles of sales", fill=TRUE)
mat = apply(as.matrix(tuna[,2:5]), 2, quantile)
print(mat)

## example of processing for use with rivGibbs
if(0) {
  data(tuna)
  t = dim(tuna)[1]
  customers = tuna[,30]
  sales = tuna[,2:8]
  lnprice = tuna[,16:22]
  lnwhPrice = tuna[,23:29]
  share = sales/mean(customers)
  shareout = as.vector(1-rowSums(share))
  lnprob = log(share/shareout)

  ## create w matrix
  I1 = as.matrix(rep(1,t))
  I0 = as.matrix(rep(0,t))
  intercept = rep(I1,4)
  brand1 = rbind(I1, I0, I0, I0)
  brand2 = rbind(I0, I1, I0, I0)
  brand3 = rbind(I0, I0, I1, I0)
  w = cbind(intercept, brand1, brand2, brand3)

  ## choose brand 1 to 4
  y = as.vector(as.matrix(lnprob[,1:4]))
  X = as.vector(as.matrix(lnprice[,1:4]))
  lnwhPrice = as.vector(as.matrix(lnwhPrice[1:4]))
  z = cbind(w, lnwhPrice)

  Data = list(z=z, w=w, x=X, y=y)
  Mcmc = list(R=R, keep=1)

  set.seed(66)
  out = rivGibbs(Data=Data, Mcmc=Mcmc)

  cat(" betadraws ", fill=TRUE)
  summary(out$betadraw)

  ## plotting examples
  if(0){plot(out$betadraw)}
}

```

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